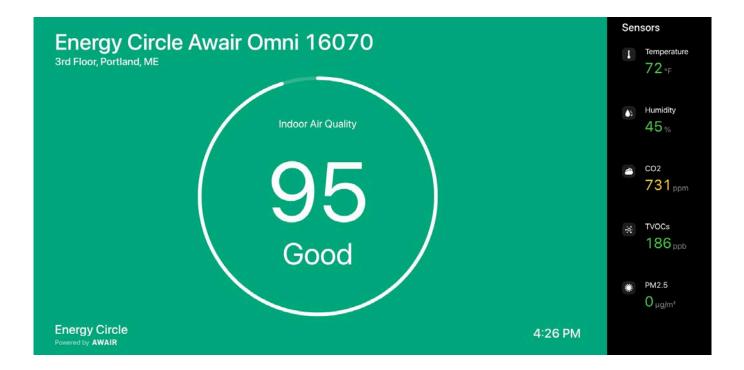
THE EVER EVOLVING LANDSCAPE OF IAQ MONITORING DEVICES with JOE MEDOSCH of HAYWARD HEALTHY HOMES

Peter Troast, Founder & CEO Energy Circle Webinar Series October 27, 2021



https://share.getawair.com/view?url=dFI1v2PGg&tempUnit=F







THE CURRENT LANDSCAPE

10/27/21

Google

ventilation in schools

TP Today's Parent

I can't believe back-to-school is even scarier and more stressful than last year

While the province has ignored expert medical recommendations like smaller class sizes and made minimal efforts to improve ventilation in ... 1 day ago

Q

General KitchenerToday.com

Public school board working on ventilation in schools, more measures ahead of new school year



30 per cent of our schools are partially supported through mechanical ventilation, and a tiny portion is not," said Gerard. The board estimates ... 5 days ago

WSLS

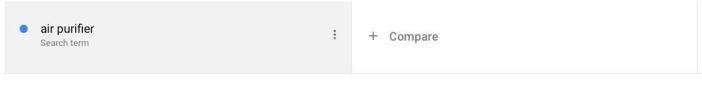
Millions of dollars being used for upgrades at schools across the region

PITTSYLVANIA COUNTY, VA – Millions of dollars in COVID-19 relief money are going to local schools. Replacing heating, ventilation and air ... 6 days ago

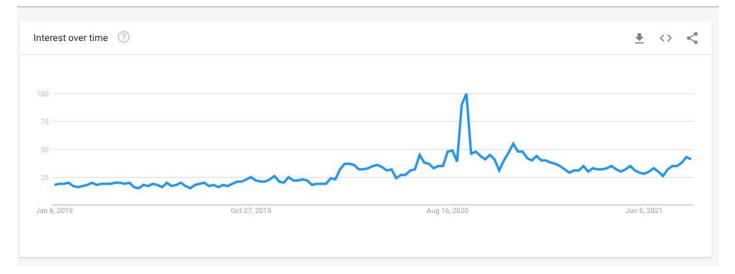










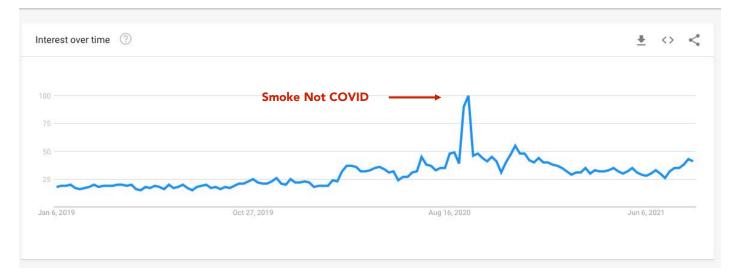


Google Trends, 1/1/20 to present Taken August 18, 2021









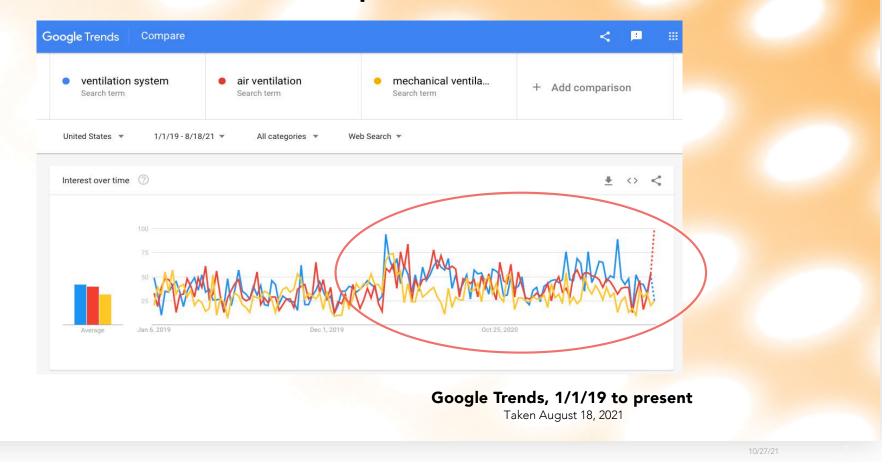


Google Trends, 1/1/20 to present Taken August 18, 2021



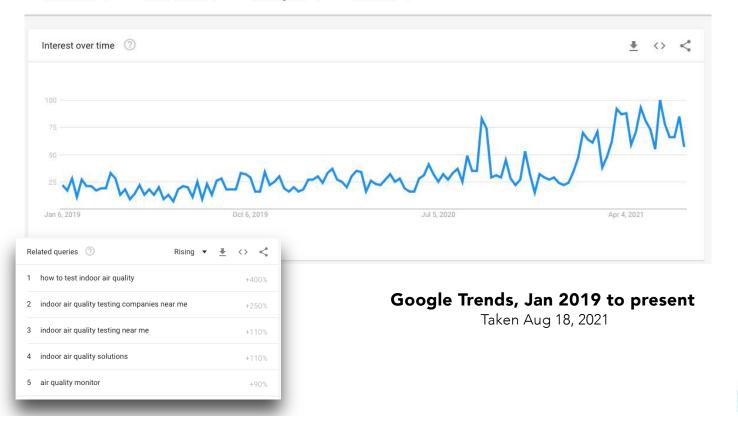


The COVID Bump for Ventilation



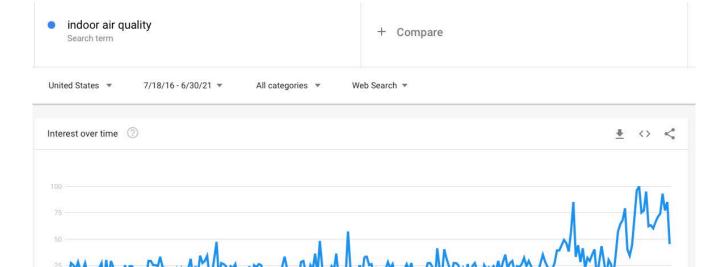


United States v 1/1/19 - 6/30/21 v All categories v Web Search v





SCORE 8



Jan 21, 2018

Jul 21, 2019

Google Trends, Past 5 Years Taken August 18, 2021

Jan 17, 2021





Jul 24, 2016

Device Industry Trends

- Low Cost Consumer Devices Weren't Successful (Foobot)
- Some Manufacturers Have Pivoted to Commercial (AirThinx)
- Shift is to Active (System Connected) vs Passive Monitoring
- Sensors are Increasingly Everywhere and In Everything
- Few Device Makers Have Cracked the Auto Generated Report (only Air Advice)
- Chips/Supply Chain Impacting Prices
- Simplified Connectivity—Bluetooth/WIFI/Zigbee/4G & 5G
- Commercial Demand is Hot, Many Manufacturers Shifting Focus
- Wildfire Smoke a Significant Driver





THE LATEST ON DEVICES

0/27/21





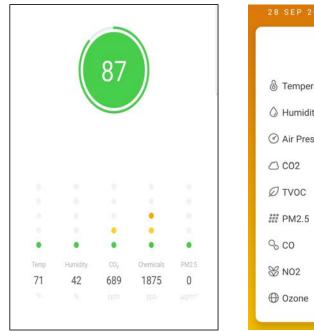
Still Trend Indicators





IAQ Monitors have limited accuracyNot a Blood TestIAQ Monitor Results

Blood Test	Result	Normal Value
WBCs (billion/L)	8.00	3.5 to 10.5
Neutrophils (%)	62	40 to 70
Lymphocytes (%)	28	25 to 45
Monocytes (%)	10	2 to 8
Eosinophils (%)	1	1 to 5
Basophils (%)	0	0 to 1
RBCs (trillion/L)	3.84	4.3 to 5.7
Hb (g/dL)	11.7	13 to 17
Hematocrit (%)	37	37 to 52
Platelets (billion/L)	262	150 to 450







ASTM D8405-21 Sensor / Sensor Systems Test Method

1.1 This test method uses a chamber system to evaluate the performance of stationary PM_{2.5} sensors (sensors) and particle sensor systems (sensor systems) subjected to various test conditions, including temperature, relative humidity, PM_{2.5} concentration, and coarse PM interferent concentration.

1.1.1 This test method covers sensors and sensor systems that can be continuously powered and continuously operated for the duration of any test described in this method through line power or an internal battery of sufficient output. This test method is not meant to evaluate sensors or sensor systems without these capabilities.

1.1.2 This test method evaluates the performance of sensors and sensor systems that allow users to collect data in a systemic manner to assess the capabilities and limitations of these devices.

1.1.3 This test method is not meant to evaluate sensors or sensor systems without data storage and recording capabilities.

1.1.4 This test method is not intended to evaluate indoor air quality sensors and sensor systems for purposes of regulation of outdoor air, homeland security, law enforcement or forensic activity.

1.2 The values stated in SI units are to be regarded as standard. The values given in parentheses after SI units are provided for information only and are not considered standard.

1.3 The text of this standard references notes and footnotes that provide explanatory material. These notes and footnotes (excluding those in tables and figures) shall not be considered as requirements of the standard.

1.4 This standard does not purport to address all of the safety concerns, if any, associated with its use. It is the responsibility of the user of this standard to establish appropriate safety, health, and environmental practices and determine the applicability of regulatory limitations prior to use.

1.5 This international standard was developed in accordance with internationally recognized principles on standardization established in the Decision on Principles for the Development of International Standards, Guides and Recommendations issued by the World Trade Organization Technical Barriers to Trade (TBT) Committee.







ASTM D8405-21 Sensor / Sensor Systems Test Method

Uses a robust chamber test

- Sensors and sensor systems are exposed to PM2.5 under a variety of conditions and their readings are compared to an FEM (federal equivalent method) reference monitor that has itself been subjected to rigorous testing.
- The test determines sensors (and systems) react to different concentration levels. Including variations in temperature and relative humidity, and exposure to interferent particles
- Includes testing with accelerated aging.





Devices	Sensors	Unique Specs	Dashboard	Price
Awair Element	CO2, PM2.5, VOC's, Temp, Humidity	30 day download	No	\$299
Awair Omni	CO2, PM2.5, VOC's, Temp, Humidity, Light, Noise	Battery	Yes	\$399 + \$60/year
Haven	PM2.5, VOC's, Temp, Humidity		Yes	\$800
AirThings	CO2, PM2.5, VOC's, Temp, Humidity, BP, Radon	Battery	Yes	\$299
iQi	CO2, PM2.5, VOC's, Temp, Humidity, Dewpoint		Yes	?
IQAir Visual PRO	CO2, PM2.5, Temp, Humidity, Local AQI	Battery	No	\$295
uHoo	CO2, PM2.5, VOC's, Temp, Humidity, CO, NO2, Ozone, BP		No	\$330 + \$99
Air Advice	CO2, PM2.5, VOC's, Temp, Humidity	Automated Report, Battery	Yes	~\$2490 Yr 1, \$995 Yr 2
Senseware	Customizable	5G, 5G, Multi-room, Commercial & Schools	Yes	Variable, but High
Ventacity IAQPro	CO2, PM2.5, VOC's, Temp, Humidity	5G, Multi-room, Commercial & Schools	Yes	TBD

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energy circle

ASTM D8405-21 Sensor / Sensor Systems Test Method

Want to learn more or be considered to be on the certification development committee, contact...

Matt Matheny - Engineering Director iaq@hvi.org

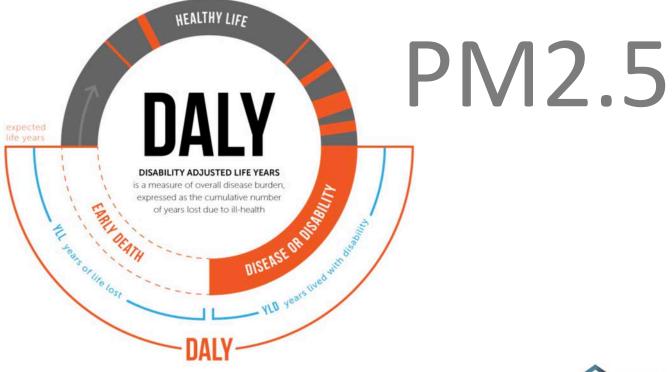






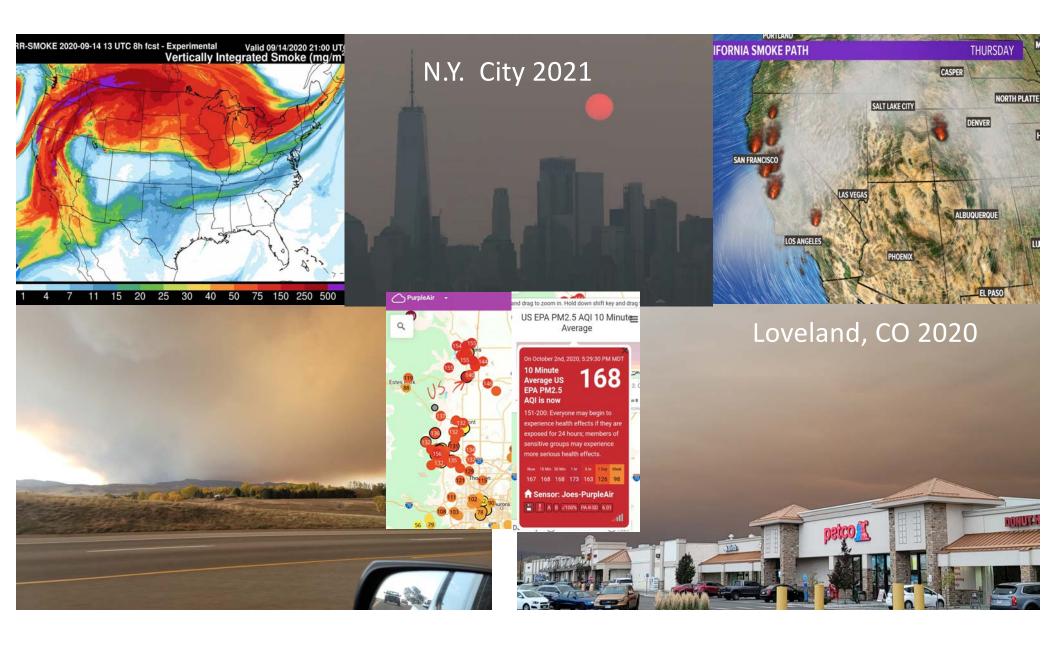


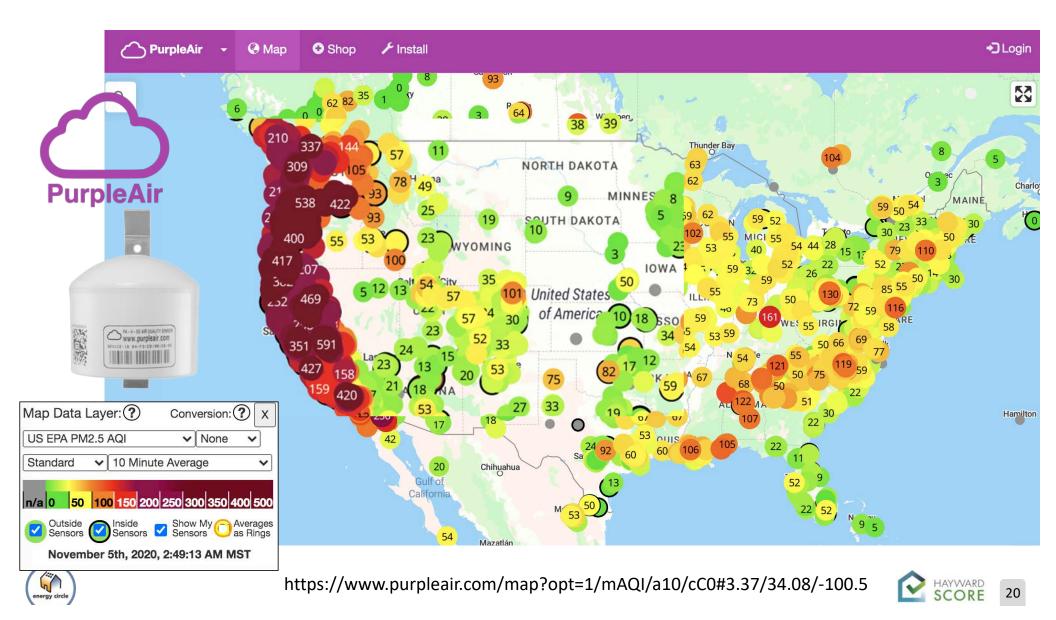
Which Indoor Air Pollutant is most responsible for lost Disability-Adjusted Life Years (DALYs)?















An estimated ~130,000 Deaths in 2005 in The US due to Outdoor PM_{2.5} Most of this exposure occurs Indoors

https://www.built-envi.com/wp-content/uploads/stephens-UIUC-talk-indoor-exposures-to-outdoor-pollutants-feb-16-2017.pdf



PM2.5 and CO_2

Brett Singer (LBL Labs) says...

"Most monitors that have PM2.5 and CO_2 sensors are basically accurately enough to provide you with actionable information on the house."







Opportunities



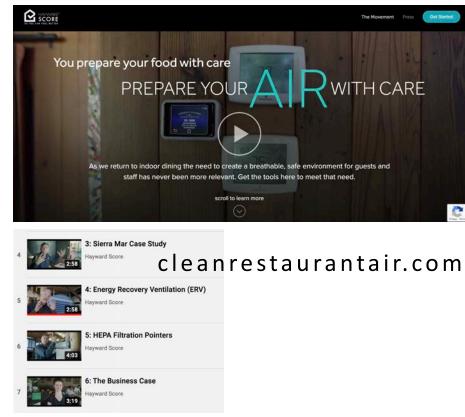


https://www.washingtonpost.com/health/interactive/2021/indoor-air-quality-safety-experiment/



24

Restaurants



The Washington Post

How one restaurant's experiment may help diners breathe safely

A restaurant in California's Big Sur tries a comprehensive approach to clean its air.

By Chris Mooney, Aaron Steckelberg and Jake Crump April 14, 2021





https://www.washingtonpost.com/health/interactive/2021/indoor-air-quality-safety-experiment/

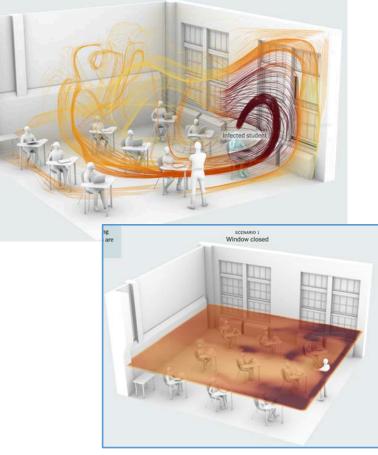


25

Schools



The Washington Post



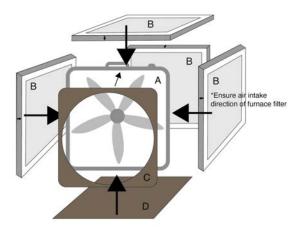
cleanclassroomair.com



https://www.nytimes.com/interactive/2021/02/26/sci ence/reopen-schools-safety-ventilation.html

Schools

Corsi-Rosenthal Box illustrated by @ughberta





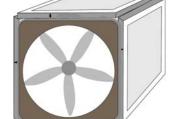




References: Twitter: @cossilAQ, @jimrosenthal4, @kprather88 http://www.texaitifilers.com/a-variation-on-the-box-fan-with-merv-13 -filter-air-cleaner/ http://www.texaitifilers.com/how-to-improve-the-efficiency-of-the-bo x-fan-and-merv-13-filter-air-cleaner/

Materials: (A) 1x 20"x20" box fan

well







Passive vs. Active Monitors You Can Only Control If You Measure the Conditions.

If you Measure the Conditions... Can You Control the Conditions

Honorable Mention

Central Air Monitor

TM

1057

by TZOA® In-duct monitor integrates with any HVAC system to track indoor air quality

CENTRAL AIR CONTROLLER

To control HVAC system fan during air quality events and ensure regular circulation

OTHER EQUIPMENT

Automatically triggers ventilation or filtration during AQ events

AH Control

HAYWARD SCORE

29



HAVEN 0.1.2. 000 100 200

> Indoor Stand Alone Device

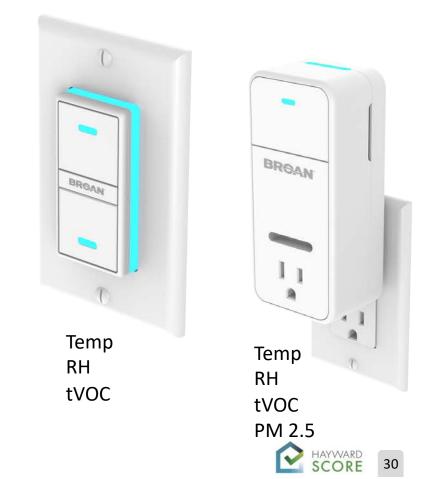
Sensor Integration CONNECTED IAQ SYSTEM

NuTone

BRSAN





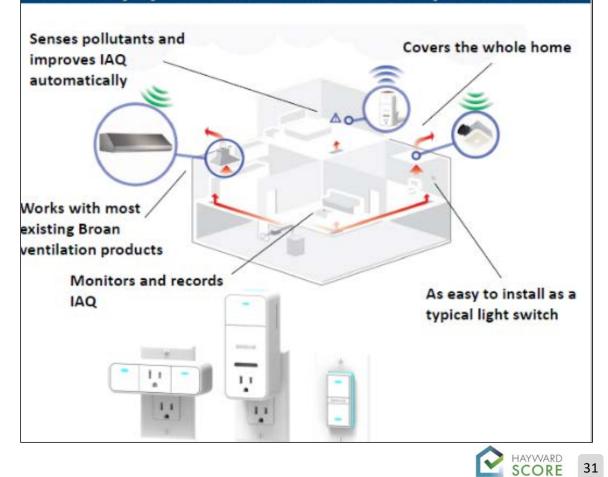


Sensor Integration

BRSAN[°] NuTone[°]



The only system that monitors and optimizes IAQ



Sensor Integration Panasonic





HEALTHY HOME SYSTEM

Cosmos Command Center

Cosmos HQ Monitors system operations in real-time, receives alerts and recommendations, and automates processes efficiently

Cosmos Indoor Air Quality Monitor

Constantly monitors indoor air quality levels to determine when outside the normal range. Color coded LED lights provide instant air quality reading



Cosmos Communication Modules Provides communication for signal reliability among Cosmos components



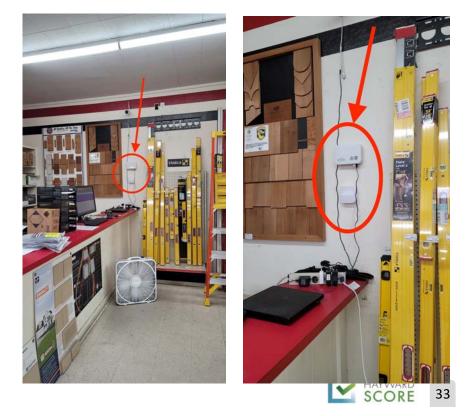
Mobile App Provides data on your home's indoor air quality in an easy to read dashboard, you'll know when something is wrong, and how Cosmos resolves it, automatically.

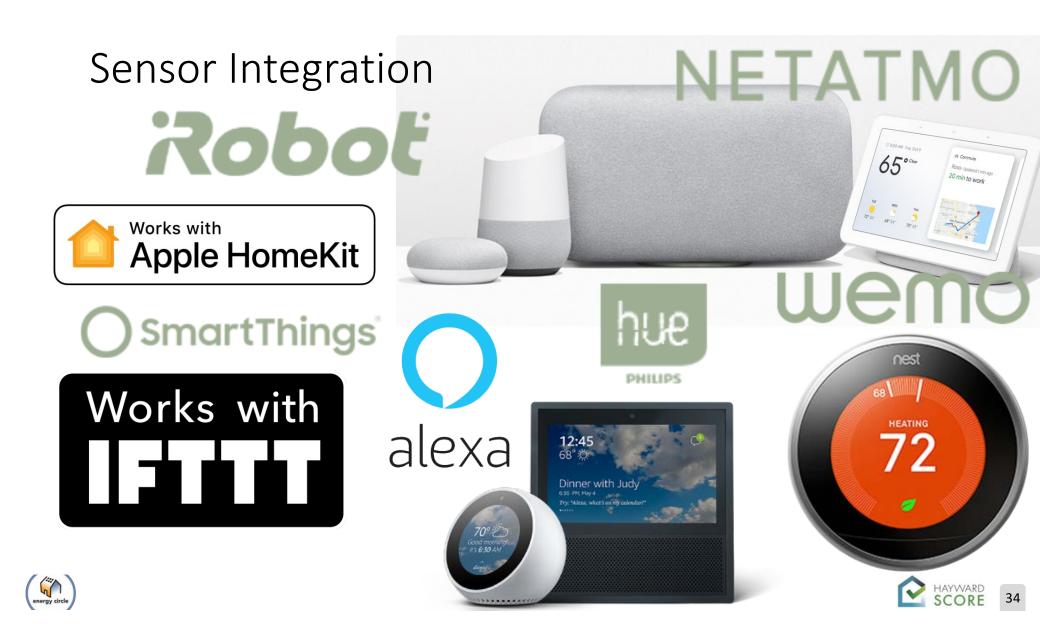
Commercial Monitors



scnscwarc







Role of the contractor and role of the device

This is the ultimate engagement tool. It is useless unless you the contractor fully engage the client.

The success of the IAQ monitor is dependent on the contractor – more than the device, or the client.

Recommended - share one with technicians and staff.



Joe Medosch

joemedosch@gmail.com

Peter Troast

peter@energycircle.com



FREE Tool for Occupants



85,000+ Individual Scores

Joe Medosch

Healthy Building Scientist



House Type



Occupant Behaviors



Occupant Health Symptoms

Determine if your home is impacting your health!







APPENDIX

0/27/21

EVALUATE: Volume youtu.be/EI7rUiV_ZIE IAQ Devices - Where are They Now and Who is Using Them and for What?



Les Lazareck



Steve Byers



Peter Troast



Linda Wigington



Kaleb Saleeby



Brett Singer



Steve Mann



Kevin Kennedy



Bill Spohn

- AirVisual Pro
- Awair 2nd Edition
- Clarity Node
- Foobot
- Kaiterra Laser Egg CO2
- uHoo
- Netatmo

bit.ly/3duH7mp

Performance assessment of low-cost environmental monitors and single sensors under variable indoor air quality and thermal conditions

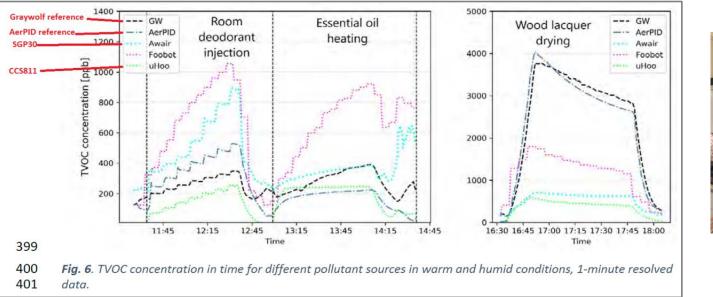






Performance assessment of low-cost environmental monitors and single sensors under variable indoor air quality and thermal conditions







SCORE



Leader - Mechanical Staff Scientist/Engineer



www.aqmd.gov/aq-spec











FabLab - Smart Citizen Kit V2.1

PurpleAir PA-II

PurpleAir PA-I-Indoor

