

# What is Google Saying About Your Company? Tips & Tricks for Owning Your Brand Search Page

Peter Troast, Founder & CEO

Energy Circle Webinar Series

February 28, 2018

# Emotional Messaging in Marketing: Indoor Air Quality & Healthy Home



By Maurine Anderson | February 8, 2018

Back in September, we talked about the importance of using emotion to get more from your content. Emotion, when used properly in your marketing, has the power to generate more leads for your HVAC, home performance or solar business. But how exactly should you use emotion in your content, and are there certain emotions you should focus on in your industry?

Today, we're taking a magnifying glass to the healthy home industry and exploring which emotions are the most effective when marketing indoor air quality services such as ventilation and air filtration.

## The Importance of Using Emotion in Your Content

Marketing experts have long proclaimed the power of emotionally driven content. Content that is underscored with emotion — such as happiness fear, anger, shock, or anticipation — not only resonates more deeply with potential customers but also is more effective at increasing engagement and generating leads for your business.

A video that instills happiness by highlighting the positive things your HVAC business has done for your community, for example, may get more shares on social media, and in turn, bring more users to your website where they will learn about your HVAC services. An online ad that shocks users with an impressive "before and after," meanwhile, could drive users to your website to request more information about your services.



# Why Your Local SEO Idea is Bad



By Dan Paradee | February 1, 2018

You can't believe everything you read on the internet these days. In fact, you probably shouldn't believe 90% of it. Everyone has a get-rich-quick scheme, the biggest news story or a way to lose 50 pounds that will make gym owners hate you. Local SEO is no different than any other industry in that there are plenty of untrue rumors and downright lies. Here are some of the local SEO ideas that we often see that are just plain wrong.

A lot of these rules are about respecting mother Google. If Google advises against something, then there is probably a reason, and if you do not heed the warning you will find yourself with a ranking penalty.

## 1. Creating Google My Business listings at ineligible addresses

If your office is in Tulsa, OK, but you also want to service install solar for Russell Westbrook in Oklahoma City, you need to rank your website in both locations. Incredibly, even in 2018 the Google Local Pack is heavily influenced by how close your office is to the searcher. We've talked about this before but it is clear that people don't care if an HVAC contractor is 2 miles closer to their house, they care about quality work and friendly service.

So the first reaction to trying to rank in a system that rewards office locations, is to put up another Google My Business page in the desired city, even if you don't have an office there. It is an extremely common SEO practice to create multiple GMB pages for a single business labeled "Dave's Solar - Tulsa," "Dave's Solar - OKC," "Dave's Solar - Lawton." This strategy might work for a few weeks, but the strong arm of Google will come down quickly.



# Creative Ways to Use Google Posts

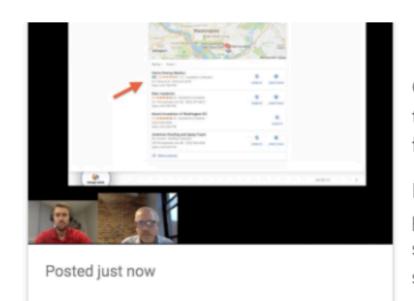


By Dan Paradee | January 4, 2018

Google Posts are a glimpse of freedom in the locked-down world of the Google knowledge panel. Local SEO expert Miriam Ellis referred to Google Posts as "the most interesting development of 2017," and besides Kyrie being traded to the Celtics, I would have to agree.

In the past, controlling what content came up in your brand search was extremely limited unless you were paying for Google Adwords, and even then you could barely touch the knowledge panel. Google Posts are valuable because they allow service area businesses to display custom and controlled content on what is possibly the most important page on the internet.

Google Posts are available to everyone, so we compiled a list of ways to use Google Posts that will help your brand stick out.



### **Events**

Got a special event coming up? Maybe a showcase, tradeshow, or an open house? This is perfect content for Google Posts.

Events often have a low attendance simply because people don't know about them. No one is actively searching for an HVAC Showcase, but people are searching for your brand name. Similar to an email or

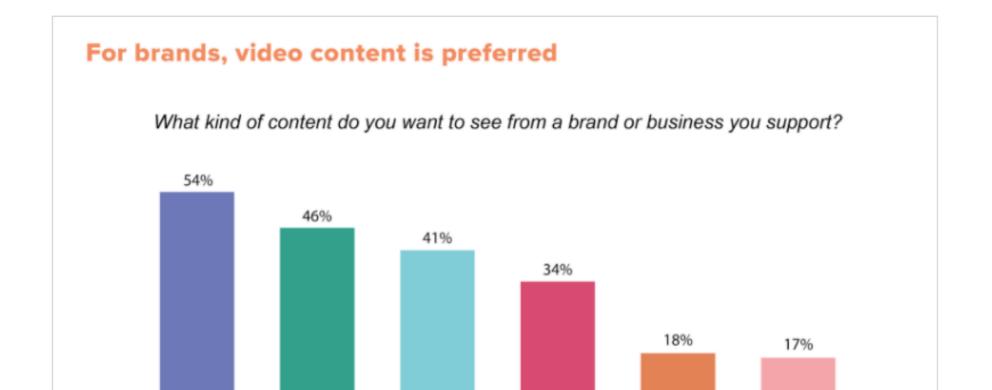


# Is Your Marketing Strategy Industry-Specific?



By Anna Adamczyk | February 22, 2018

With so much information out there about how you should be marketing, it's easy to get caught up in all the latest trends (especially when those trends are backed by solid data) and completely change your marketing strategy to align with the newest research. However, it's important to remember that industries vary and what might work extremely well for a popular brand selling shoes for \$95, might not work in the same way for selling solar installations or whole-home energy efficiency retrofits.



# What We'll Discuss

- (1) Wait...What Are We Talking About?
- The Second Most Important Page on the Web? Some Data on Why We're Focused on This
- (3) Evaluating Your Brand Search Page—What is it's Story?
- 4 Step 1: Influencing the Organic Results
- 5 Step 2: Controlling the Google Knowledge Panel





# WAIT, WHAT ARE WE TALKING ABOUT?

(What the heck is brand search in Google?)

# "Brand Search"



#### brower mechanical

brower mechanical

brower mechanical yelp

brower mechanical showroom

brower mechanical coupon

brower mechanical roseville ca

brower mechanical jobs

brower mechanical bbb

brauer mechanical poquoson

brower mechanical roseville

brower mechanical manta

Google Search

I'm Feeling Lucky



# What Story Does This Page Tell?

### Boston Solar | Solar Panel Installation for Homes & Businesses in MA www.bostonsolar.us/ ▼

Boston Solar is the #1 solar panel installer for homes and businesses in Massachusetts. - Boston Solar.

#### About Boston Solar

Learn how Boston Solar provides a premium customer experience ...

More results from bostonsolar.us »

#### Residential Solar

Boston Solar can install solar panels for your Massachusetts ...

#### Boston Solar - Home | Facebook

https://www.facebook.com > Places > Woburn, Massachusetts \*

\*\*\*\* Rating: 4.8 - 49 votes

Boston Solar, Woburn, Massachusetts. 902 likes. Boston Solar is the #1 residential solar company based in Massachusetts, with over 3300 installations in...

#### Boston Solar - 16 Photos & 18 Reviews - Solar Installation - 55 6th Rd ...

https://www.yelp.com > Home Services > Solar Installation ▼

\*\*\* Rating: 4 - 18 reviews

18 reviews of Boston Solar "After being told by two companies that our roof provides insufficient southern exposure for a solar installation by checking Google Maps, I had given up on rooftop solar. However, Boston Solar's approach was different....

#### Boston Solar Reviews | Boston Solar Cost | Boston solar panels ...

https://www.solarreviews.com/installers/boston-solar-reviews/ v

Boston Solar reviews and complaints, reviews of the brands of solar panels they sell, their locations and the cost of installations reported to us for 2017. Get the best deal.

#### Boston Solar of Woburn, MA | Reviews from GuildQuality Customer ...

https://www.guildquality.com/BostonSolar •

\* \* \* \* ★ Rating: 4.9 - 239 votes

Boston Solar is the #1 residential solar company based in Massachusetts, with over 3000 installations in only 5 years. We are proud to power Massachusetts, a s.

#### BBB Business Profile | Boston Solar - Better Business Bureau

https://www.bbb.org/boston/business.../solar.../boston-solar-in-woburn-ma-143446 ▼

SOLAR ENERGY EQUIPMENT & SYSTEMS SUPPLIES & PARTS in Woburn, MA. See business rating, customer reviews, contact information and more.

#### The Boston Solar Company Reviews | Glassdoor

https://www.glassdoor.com/.../The-Boston-Solar-Company-Reviews-E977510.htm ▼
★★★★ Rating: 4.3 - 8 reviews

8 The Boston Solar Company reviews. A free inside look at company reviews and salaries posted anonymously by employees.

#### 2018 Best Solar Companies in Boston, Massachusetts | EnergySage

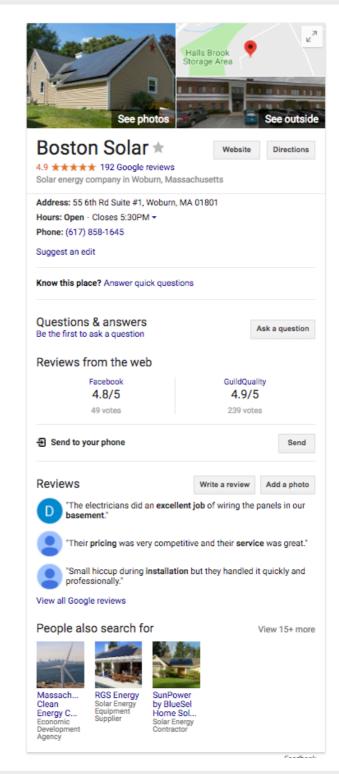
https://www.energysage.com > Massachusetts > Boston ▼

Here is the definitive list of Boston's top solar companies as rated by the Boston, MA community. Want to see who's on top?

#### Solar Power Northeast in Boston, MA - February 5-6, 2018 | Solar + ...

events.solar/northeast/

Thank you for a great Solar Power Northeast 2018! Over 80 exhibitors and 1,500 attendees flooded Boston this February. This year's event featured 5 tracks of education - including the addition of O&M and more Energy Storage events - and multiple networking events. Receive Future Event Updates. Thank you to our ...





2/28/18

# What Story Does This Page Tell?

#### A.J. Perri. - Heating & Air Conditioning - New Jersey - Plumber - HVAC

https://www.ajperri.com/ ▼

A.J. Perrl has been serving New Jersey residents for over 40 years with expert service in heating, air conditioning, plumbing, air quality systems and more.

Plumbing · Contact Us · AJ Perri Cares · Plumbing Repairs

#### Plumbing Services & Repairs | New Jersey | AJ Perri

https://www.ajperri.com/plumbing \*

If you are looking to repair, update or maintain your plumbing, AJ Perri is your New Jersey expert! Schedule your service today.

#### Contact Us - A.J. Perri

https://www.ajperri.com/contact-us v

Maintenance. Regular maintenance is the best way to help keep your home's heating, cooling, and plumbing systems running smoothly. Better still, it can save you money! Schedule Maintenance ...

#### Freehold HVAC, Heating, Cooling & plumbing | A.J. Perri NJ HVAC

https://www.ajperri.com/service-area/freehold-nj ▼

A.J. Perri proudly serves the residents of Freehold, NJ for all of their Heating & Air Conditioning, Plumbing, and all of their HVAC service and repair needs.

#### Bamboozled: Plumbing giant A.J. Perri hit with record fine for ... - NJ.com

www.nj.com/.../bamboozled\_plumbing\_giant\_aj\_perri\_hit\_with\_record\_fine\_for\_dec... ▼
Jan 15, 2018 - Plumbing giant A.J. Perri has been hit with a \$100,000 fine - the largest ever levied by
New Jersey's plumbing board - and has agreed to reform its deceitful business practices under a
consent order reached with the state Attorney General's Office. The deal, finalized last week, follows a
Bamboozled ...

#### Bamboozled: State plumbing board takes up complaints against AJ Perri

www.nj.com/business/.../bamboozled\_state\_plumbing\_board\_to\_take\_up\_fraud\_c.ht... ▼
Feb 23, 2017 - After two Bamboozled column about customer experiences with A.J. Perri, the state's plumbing board wants to know more.

#### Bamboozled: A.J. Perri customers to give testimony about allegations ...

www.nj.com/business/.../bamboozled\_aj\_perri\_customers\_to\_give\_testimony\_ab.html ▼ May 25, 2017 - More on customer complaints about A.J. Perri, one of the state's largest plumbing, heating and air conditioning companies.

#### AJ Perri - 21 Photos & 119 Reviews - Plumbing - 1162 Pine Brook Rd ...

https://www.yelp.com > Home Services > Plumbing 🔻

\*\* Rating: 1.5 - 119 reviews

119 reviews of AJ Perrl 'Had an appointment today for a clogged drain. I had used them a few years ago for the same issue and they were great last time so of course I called them again. When I called for the appointment they gave me a 2 hour...

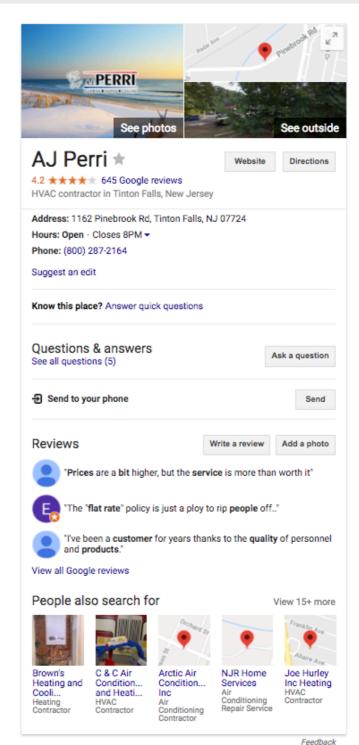
#### Plumbing Company AJ Perri Gets \$100K State Fine: Report | Wall, NJ ...

https://patch.com/new-jersey/.../plumbing-company-aj-perri-gets-100k-state-fine-repo... ▼
Jan 15, 2018 - Plumbing Company AJ Perri Gets Record State Fine - Wall, NJ - The Monmouth Countybased company was fined under a consent order agreement with the state Attorney General's office last

#### 24/7 Plumber and AC Repair all over New Jersey | A.J. Perri

https://www.ars.com > Locations ▼

Serving New Jersey residents since 1971, A.J. Perri provides expert service in heating, air conditioning, plumbing, and air quality systems.



reeabac



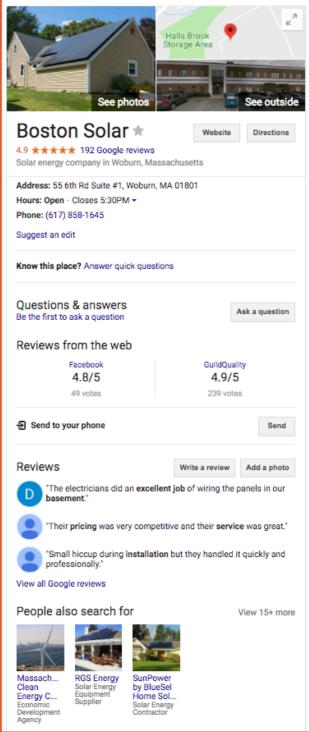
2/28/18

10

# 2 Parts of the SERP

# Organic Results





# Google Knowledge Panel



2/28/18

11

1 Q

#### The Hotel

your stay at our Midtown Rooms-Abor

#### The New Yor Wyndham Hotel (New York City) - UPDATED 2017 ...

r State S424 (Based on Average Rates for a State

ETH Avenue, New York City, NY 10001-1809 (Formerly Wyndha Want the lowest h

New Yorker Hotel) Taxong our son to NY for a coop he was staying at the hetel. Hotel Class: 4 star - The New Yorker A Wyndh... Location: United States > New York > New York Number of rooms: 1050 Address: 481 8TH Avenue, New York City, NY

#### The New Yorker A Wyndham Hotel | New York Hotels, NY 10001

s.//www.wyndhamhotels.com/wyndham/new..new\_new\_yorker-hotel/overview \* The New Yorker A Wyndham Hotel. New Search. Check In. Check Out. RoomRooms, QuestQuests. More Options From / Night Book Now Cancel Done

#### Wyndham New Yorker Hotel - Wikipedia

https://en.wikipedia.org/wiki/Wyndham, New Yorker Hotel 
\* The New Yorker A Wyndham Hotel is a historic hotel located at 481 Eighth Avenue in New York City, United States. The 43-story Art Deco hotel, opened 1930.

#### Wyndham New Yorker Hotel, New York City, NY - Booking.com

www.booking.com - ... - New York City Hotels - Helf's Kitchen \*

\*\*\*\* Rating 7.8/10 - 6,479 votes - Price range. Prices for upcoming dates start at \$93

Wyndham New Yerker Hotel 4-star hotel This property has agreed to be part of our Preferred Property Program, which groups together properties that stand out ...

#### Book Wyndham New Yorker, New York from \$95/night - Hotels.com

https://www.hotels.com > ... > New York Hotels > New York Hotels > \* \*\*\* \* Rating 3.8 - 5.821 yotes - Price range: from \$95

Looking for New York, NY Hotels? Book the New Yorker Hotel in New York, NY with Hotels.com and Save 30-50% OFF today! After booking 10 nights you Win 1 ...

#### Wyndham New Yorker (New York, USA) | Expedia

https://www.expedia.com - \_\_\_ - New York - New York Hotels \* \*\*\* \* Rating 3.9 - 8,122 reviews

Hesults 1 - 10 of 8122 - Book the Wyndham New Yorker in New York & read reviews. Best Price ... Switch main photo to photo of 29/42 Hotel Bar. Switch main

#### The New Yorker - 191 Photos & 353 Reviews - Hotels - 481 8th Ave ...

https://www.yelp.com - Event Planning & Services - Hotels \* \* \* \* \* \* \* \* \* Rating 2.9 - 353 reviews - Price range \$\$

353 reviews of The New Yorker "Location is phenomenal if you're arriving into NYC by train at Penn Station. Less than half a block walk. Room was the standard ...

#### Wyndham New Yorker Hotel, New York Hotels from \$126 - KAYAK

https://www.kayak.com - Hotels - United States - New York - New York - \*\*

\*\* \* \* \* \* Rating: 7.6/10 - 13,925 votes - Price range: \$126+

Find the best deal for the Wyndham New Yorker Hotel in New York (New York) on KAYAK, View 13925 reviews, 50 photos and compare deals for this hotel.

#### Images for the new yorker hotel



→ More images for the new yorker hotel

Help improve accuracy Provide feedback

Suggest an edit

#### Searches related to the new yorker hotel

wyndham new yorker hotel reviews wyndham midtown 45 new york, ny wyndham new yorker hotel bed bugs the new yorker hotel dorms new yorker hotel history new yorker hotel haunted new yorker hotel miami wyndham new yorker yelp







# THE SECOND MOST IMPORTANT PAGE ON THE WEB?

(What the Data Says)

# 90 Days of Brand Search Data

Sector	GKP Views	Clicks to Web	% Not Clicking
Insulation	243	31	87%
HVAC	1424	148	89%
Solar	1744	346	84%
Home Performance	433	44	88%

averages, ~10 contractors/sector



# One Contractor Example

49%

of <u>All</u> Web-Originated Phone Calls from Google Knowledge Panel

\*Big Company, Well Known Brand, HVAC & Plumbing, Uses Tracking #





# EVALUATING YOUR COMPANY'S SERP

(Is Your Story Where You Want It?)

# What to Look For—the Big Picture

**Primary Website Easily Found?** 

**SiteLinks Present?** 

**Reviews & Visible Stars?** 

**Obvious Negatives?** 

**Inaccuracies or Old Information?** 

**Lead Sellers Stealing Your Traffic?** 

Non-Branded?







All News Maps Videos Shopping More - Search tools

About 11,000,000 results (0.73 seconds)

#### **Building Doctors**

buildingdoctors.com/ \*

Building Doctors provide comprehensive home energy audits and energy efficiency upgrades such as: insulation, air sealing, heating & air conditioning and ...

#### Meet the Building Doctors Team | Los Angeles, CA

buildingdoctors.com/meet-the-team \*

Dan is also certified though California Home Energy Efficiency Rating Services (CHEERS) ID #CCN82918240 as an existing home rater and specializes in Energy Efficient Mortgages (EEM's). ... Scott took a job with a local residential energy upgrade contractor, where he trained in-house ...

#### About Building Doctors | Los Angeles, CA

buildingdoctors.com/about-us ▼

Building Doctors is a full service home and commercial energy efficiency services provider serving the greater Los Angeles County area.

## Contact Us | Home Energy Audits and Energy ... - Building Doctors buildingdoctors.com/contact \*

877-411-BLDG (2534) info@buildingdoctors.com · About ... Los Angeles Main Office: 5042 Wilshire Blvd. #268. Los Angeles, CA 90036 (323) 646-BLDG (2534) ...

#### Building Doctors - 11 Photos & 13 Reviews - Heating & Air ... - Yelp

www.yelp.com > Home Services > Heating & Air Conditioning/HVAC ▼ Yelp ▼

★★★★★ Rating: 5 - 13 reviews

(323) 646-2534 ... Photo of Building Doctors - Los Angeles, CA, United States. Blower Door Test. Dan T. Blower Door Test by Dan T. Photo of Building Doctors - Los Angeles, CA, ...

#### Building Doctors | Facebook

www.facebook.com > Places > Los Angeles, California > Contractor \*

\*\*\* ★ Rating: 5 - 9 votes

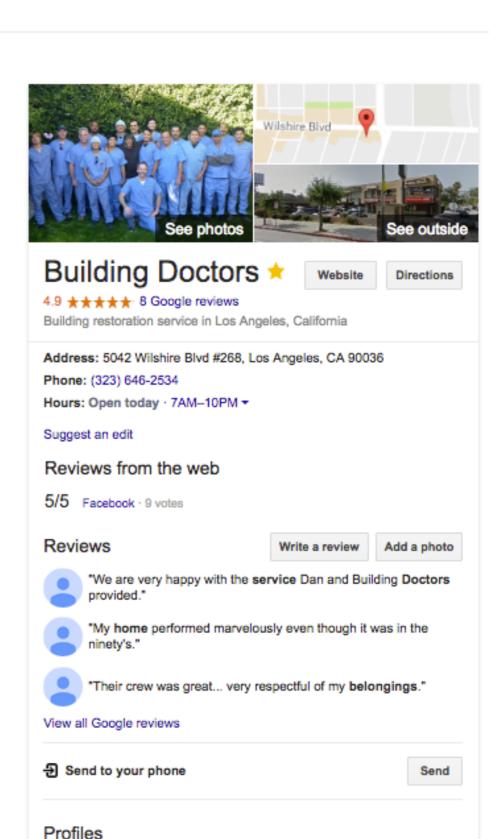
5042 Wilshire Blvd # 268. Los Angeles, CA 90036.

#### Building Doctors | Los Angeles, CA 90036 | Angie's List

www.angieslist.com > Local Reviews > CA > Los-angeles ▼ Angie's List ▼
Jan 29, 2016 - Reviews you can trust on Building Doctors from Angie's List members | 5042 Wilshire Blvd. # 268 Los Angeles, CA.

#### Building Doctors, Inc. Business Review in Los Angeles, CA - Serving ...

www.bbb.org/losangelessiliconvalley/.../building-doctors-in-los... • Better Business Bureau • BBB's Business Review for Building Doctors, Inc., Business Reviews and Ratings for Building Doctors, Inc. in Los Angeles, CA.





All Shopping Images Videos News More → Search tools

About 15,100,000 results (0.66 seconds)

#### Green Attic Insulation, Inc :: Insulation Experts Servicing Chicago and ...

www.greeninsulationexperts.com/ \*

Green Attic Insulation is one of the top insulation experts in the business, offering the best prices with quality service in the Chicagoland area.

#### Green Attic Insulation - 11 Photos & 11 Reviews - Insulation ... - Yelp

www.yelp.com > Home Services > Insulation Installation ▼ Yelp ▼

\*\*\* Rating: 4.5 - 11 reviews

(973) 219-0073 ... 11 reviews of Green Attic Insulation "This company was very easy to deal with. They were on time, very polite and cleaned up behind them. I would recommend ...

#### Green Attic Insulation | Facebook

www.facebook.com → Places → Chicago, Illinois → Contractor ▼
1900 N Austin Ave. Chicago, IL 60639 ... Green Attic Insulation added a new photo. March 16 · ...
Green Attic Insulation updated their profile picture. March 16 · ...

#### blow-in cellulose green attic insulation experts contractors - YouTube



https://www.youtube.com/watch?v=7HgCLFs4U54 ▼
Nov 11, 2010 - Uploaded by Green Attic
CELLULOSE INSULATION "THE BIG BURN" Besides saving you money,
Cellulose insulation also provides ...

#### Attic-Insulation Upgrade | GreenBuildingAdvisor.com

www.greenbuildingadvisor.com/articles/dept/green-building.../attic-insulation-upgrad... ▼
Feb 9, 2015 - green-building-blogheader image ... I estimate the payback for air-sealing and upgrading attic insulation to be realized in three years. On these ...

#### Attic Inspection and Insulation - Green Attic Insulation Inc. | Groupon

https://www.groupon.com/deals/green-attic-insulation-inc Groupon = for Attic Inspection and Installation of Eco-Friendly Insulation from Green Attic Insulation Inc. (Up to \$396 Value)

#### New Insulation Options | This Old House

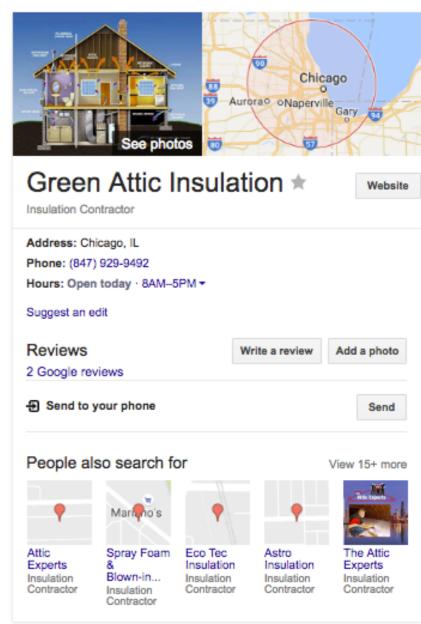
https://www.thisoldhouse.com/ideas/new-insulation-options This Old House By Joe Carter of This Old House magazine. Insulation. Photo by Mark Weiss ... So while there's no set ranking system for what makes an insulation green, the good news is, wherever you want to touch down on the .... Adding Attic Insulation.

#### Green Attic Insulation Inc. Chicago IL, 60639 – Manta.com

www.manta.com > ... > Insulators and Insulation Materials, Electrical ▼
Get information, directions, products, services, phone numbers, and reviews on Green Attic Insulation Inc. in Chicago, IL. Discover more Noncurrent-Carrying ...

#### Green Attic Insulation: How to Insure A Cozy & Energy Efficient Home ...

blog.wegowise.com/2012-09-20-green-attic-insulation-how-to-insure-a-cozy-and-ene... ▼
Sep 20, 2012 - Understanding and improving aged or inadequate attic insulation is an important step to insure a comfortable and energy efficient home.



Feedback





All Shopping Maps News Images More - Search tools

About 70,400 results (0.47 seconds)

#### Minnick's | HVAC, Heating, Air Conditioning, Insulation

www.minnicks.com/ \*

Located in Laurel, MD - Minnick's has helped homeowners solve their HVAC, heating, air conditioning, insulation problems for over 60 years.

About Us · Insulation · Financing · FAQ's

#### Contact Us - Minnick's

www.minnicks.com/contact-us/ \*

At Minnick's we are available when you need us - Same Day Service - Call ...

#### About Us - Minnick's

www.minnicks.com/about-us/ \*

About Us - at Minnick's we believe in educating all of our employees so they ...

#### Minnick's - 21 Reviews - Heating & Air Conditioning/HVAC ... - Laurel

www.yelp.com > Home Services > Heating & Air Conditioning/HVAC ▼ Yelp ▼

\*\*\* Rating: 3.5 - 21 reviews

(301) 953-2820 · 5200 Minnick Rd Laurel, MD 20707.

#### Minnick's, Inc. Review - Air conditioning & Heating Contractors ...

www.bbb.org/...dc.../minnick-s-inc-in-laurel-md-13020/ ▼ Better Business Bureau ▼ BBB's Business Review For Minnick's, Inc. that includes background information, consumer experience, BBB Accreditation status, BBB Rating, customer reviews, ...

#### MINNICKS | Laurel, MD 20707 | Angie's List

www.angieslist.com > Local Reviews > MD > Laurel ▼ Angie's List ▼

May 8, 2015 - Reviews you can trust on MINNICKS from Angie's List members | 5200 MINNICK RD Laurel, MD.

#### Minnick's | Facebook

www.facebook.com > ... > Laurel, Maryland > Heating, Ventilating & Air Conditioning ▼

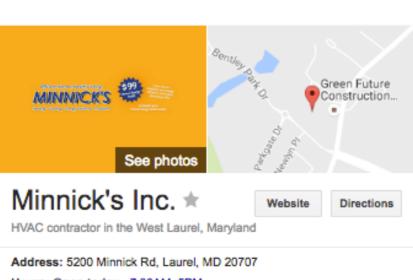
★★★★ Rating: 4.6 - 44 votes
5200 Minnick Rd. Laurel, MD 20707.

#### Minnick's, Inc. reviews - Laurel, MD 20707. 1 through 50, We provide ...

www.reviewbuzz.com/MinnicksInc/ \*

★★★★ Rating: 5 - 383 reviews

383 reviews of Minnick's, Inc. Very professional and helpful!



Hours: Open today · 7:30AM–5PM ▼

Phone: (888) 714-5756

Suggest an edit

#### Reviews from the web

 Facebook
 ReviewBuzz

 4.6/5
 5/5

 44 votes
 383 reviews

Reviews

Write a review

Add a photo

Be the first to review

Send to your phone

Send

#### **Profiles**



Facebook

14 Google+ followers including J. West.

\_ . . . . . . . .

#### Namasté Solar Since 2005 | Design & Installation Experts

[Ad] info.namastesolar.com/ ▼

We are Colorado's #1 Locally-Owned Solar Company. Request a Free Custom Quote!

#### Contact Namasté

Here You Can Find Our Locations. Phone Numbers, Or Submit A Form

#### Residential Solar

Request A Quote, View Our Gallery, Learn About Who We Are, & More!

#### Namasté Solar | Solar Panel Solutions for Home & Business

https://www.namastesolar.com/ \*

Customized solar energy solutions and expert solar panel installation for your home & business throughout Colorado, California, and New York. Learn More >

#### Meet Our Team

Meet the builders, designers and maintenance team members ...

#### Residential

Save on your electricity bills and take advantage of flexible ...

#### About Us

Investing in solar energy means investing in the long-term health ...

More results from namastesolar.com »

#### Free Quote

Learn how you can take advantage of the benefits of ...

#### Service

We service Namasté Solar commercial and residential ...

#### Commercial/Utility

Investing in solar energy is smart business. Namasté Solar can ...

#### Namaste Solar - 10 Reviews - Solar Installation - 6707 Winchester Cir ...

https://www.yelp.com > Home Services > Solar Installation ▼

\*\*\* Rating: 4.5 - 10 reviews

10 reviews of Namaste Solar 'Namasté solar is a great company. They installed a system on our home in Golden, CO 2+ years ago. The system has been performing flawlessly the duration of this time. I believe they were a bit more expensive than the ...

#### Namasté Solar - Home | Facebook

https://www.facebook.com > Places > Boulder, Colorado > Professional Service ▼ \*\*\* Rating: 4.9 - 33 votes

Namasté Solar, Boulder, CO. 4.8K likes. Transforming Energy. Transforming Business.

#### Namasté Solar | LinkedIn

https://www.linkedin.com/company/namaste-solar \*

We help you capture the benefits of clean solar energy. Namasté Solar is an employee-owned solar electric company. We've been serving homeowners on Colorado's Front Range since our founding in Boulder, CO in 2005. From our beginnings in residential solar we've grown to be a trusted partner and nationally ...

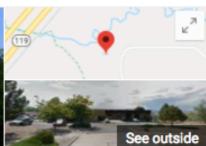
#### Namaste Solar | B Corporation

https://www.bcorporation.net/community/namaste-solar \*

About Namaste Solar. Headquartered in Boulder, Colorado, Namasté Solar is an employee-owned cooperative that designs, installs, and maintains solar electric systems throughout the United States for commercial, non-profit, government, and residential customers. With offices in Colorado, New York, and California, ...







## Namasté Solar \* Website Directions 4.4 ★★★★ 30 Google reviews Solar energy company in Boulder, Colorado Address: 6707 Winchester Cir suite 700, Boulder, CO 80301 Hours: Open · Closes 5PM ▼ Phone: (303) 447-0300 Suggest an edit Know this place? Answer quick questions Ouestions & answers Ask a question Be the first to ask a question Popular times @ 2 PM: Usually a little busy 12p 9 p 6p





Reviews

"My only negative comment was the installation was delayed by a month or so."

Write a review

Add a photo



"I've been very happy with the service from Namaste!"



Great customer service!!"

View all Google reviews



# STEP 1 ORGANIC RESULTS

# Organic: The Typical Listing Categories

- Primary Website with or without SiteLinks
- 3rd Party Review Sites
  Yelp, Facebook, BBB, Home Advisor, Angie's, etc.
- Company Controlled Review Sites
   Customer Lobby, Demandforce, Guild Quality, etc.
- Social Pages
   Facebook, LinkedIn, YouTube
- Other Directories (usually without reviews)

  Efficiency First, Manufacturers, Chamber of Commerce
- Job Listings and Ranking Sites
   Indeed, Glassdoor
- Press Articles



# Tactic #1: Maximize SiteLinks

About 367,000 results (0.48 seconds)

## Brower Mechanical: Heat, AC & Solar | Sacramento Folsom

https://www.browermechanical.com/ ▼

Brower Mechanical is Sacramento's leading heat, air conditioning, solar and home performace company.

We offer repair, servicing, installs and replacement.

#### Contact

Contact Brower Mechanical. Making your home or building ...

#### Team

Team. Brower has separate departments that deal with ...

#### About

About. Brower Mechanical serves Sacramento, Elk Grove, Galt ...

More results from browermechanical.com »

#### HVAC

HVAC. Brower Mechanical serves Sacramento, Elk Grove, Galt ...

#### Visit Our Showroom

Every aspect of what we do is on display in our Rocklin ...

#### Insulation

Home insulation improvements are a great place to start gaining ...



# SiteLinks Consume Real Estate

#### No SiteLinks

#### **Building Doctors**

buildingdoctors.com/

Building Doctors provide comprehensive home energy audits and energy efficiency upgrades such as: insulation, air sealing, heating & air conditioning and other services included in the Energy Upgrade California incentive program.

#### Meet the Building Doctors Team | Los Angeles, CA

buildingdoctors.com/meet-the-team ▼

Learn more about the Building Doctors and what makes us one of the premier energy efficiency companies in the Los Angeles, CA area.

#### About Building Doctors | Los Angeles, CA

buildingdoctors.com/about-us ▼

Building Doctors is a full service home and commercial energy efficiency services provider serving the greater Los Angeles County area.

#### Contact Us | Building Doctors | Los Angeles, CA

buildingdoctors com/contact-us ▼

Call 877-411-BLDG (2534) for a free phone consultation about our comprehensive energy audits and upgrades, or fill out the form below. Five great locations to serve you: Los Angeles Main Office: 5042 Wilshire Blvd. #268 Los Angeles, CA 90036 Call: 323-646-BLDG (2534), San Fernando Valley: 9250

#### Building Doctors - 11 Photos & 16 Reviews - Solar Installation - 5042 ...

https://www.yelp.com > Home Services > Solar Installation \*

16 reviews of Building Doctors "This review has been a long time coming because The Building Doctors brought my 1920s bungalow into a model of energy efficiency almost four years ago. They did an outstanding job working on my home, minding my...

#### BBB Business Profile | Building Doctors, Inc. - Better Business Bureau

https://www.bbb.org/losangelessiliconvalley/.../building-doctors-in-los-angeles-ca-414... ▼ BBB's Business Profile for Building Doctors, Inc., Business Reviews and Ratings for Building Doctors, Inc. in Los Angeles, CA.

#### The Building Doctors | Los Angeles, CA, 90036 | HomeAdvisor

https://www.homeadvisor.com > Pro Ratings & Reviews > California > Los Angeles ▼

Get address, phone number, and service information for The Building Doctors, New Home Builders in Los Angeles, CA.

#### **Building Doctors at Efficiency First**

https://www.efficiencyfirst.org/member/210/ \*

Building Doctors. We diagnose and cure buildings' comfort, health, and energy efficiency issues. "Healthy home...happy you!" Details ... Our "Check Up" is more than the average energy audit by combining building science and modern detection devices to evaluate the energy efficiency of your ... Los Angeles, CA 90036 ...

#### Building Doctors 5042 Wilshire Blvd # 268 Los Angeles, CA Energy ...

https://www.mapquest.com/us/california/building-doctors-270868099 •

\*\*\* A Rating: 10/10 - 16 reviews

Get directions, reviews and information for Building Doctors in Los Angeles, CA.

#### Building Doctors | LinkedIn

https://www.linkedin.com/company/building-doctors

Learn about working at Building Doctors. Join LinkedIn today for free. See who you know at Building Doctors, leverage your professional network, and get hired.

#### 1 Row SiteLinks

#### Boston Solar | Solar Panel Installation for Homes & Businesses in MA www.bostonsolar.us/ ▼

Boston Solar is the #1 solar panel installer for homes and businesses in Massachusetts. - Boston Solar.

Residential Solar

Boston Solar can install solar panels for your Massachusetts ...

#### About Boston Solar

Learn how Boston Solar provides a premium customer experience ...

More results from bostonsolar.us »

Boston Solar - Home | Facebook https://www.facebook.com > Places > Woburn, Massachusetts ▼

\*\*\* A Rating: 4.8 - 49 votes

Boston Solar, Woburn, Massachusetts. 902 likes. Boston Solar is the #1 residential solar company based in Massachusetts, with over 3300 installations in...

#### Boston Solar - 16 Photos & 18 Reviews - Solar Installation - 55 6th Rd ...

https://www.yelp.com > Home Services > Solar Installation .

\*\*\* A Rating: 4 - 18 reviews

18 reviews of Boston Solar 'After being told by two companies that our roof provides insufficient southern exposure for a solar installation by checking Google Maps, I had given up on rooftop solar. However, Boston Solar's approach was different...

#### Boston Solar Reviews | Boston Solar Cost | Boston solar panels ...

https://www.solarreviews.com/installers/boston-solar-reviews/ v

Boston Solar reviews and complaints, reviews of the brands of solar panels they sell, their locations and the cost of installations reported to us for 2017. Get the best deal.

#### Boston Solar of Woburn, MA | Reviews from GuildQuality Customer ...

https://www.guildquality.com/BostonSolar \*

\*\*\* \* \* Rating: 4.9 - 239 votes

Boston Solar is the #1 residential solar company based in Massachusetts, with over 3000 installations in only 5 years. We are proud to power Massachusetts, a s.

#### BBB Business Profile | Boston Solar - Better Business Bureau

https://www.bbb.org/boston/business.../solar.../boston-solar-in-woburn-ma-143446 ▼ \*\*\*\* Rating: 5 - 3 reviews

SOLAR ENERGY EQUIPMENT & SYSTEMS SUPPLIES & PARTS in Woburn, MA. See business rating, customer reviews, contact information and more.

#### The Boston Solar Company Reviews | Glassdoor

https://www.glassdoor.com/.../The-Boston-Solar-Company-Reviews-E977510.htm ▼

\*\*\* Rating: 4.3 - 8 reviews

8 The Boston Solar Company reviews. A free inside look at company reviews and salaries posted anonymously by employees.

#### 2018 Best Solar Companies in Boston, Massachusetts | EnergySage

https://www.energysage.com > Massachusetts > Boston ▼

Here is the definitive list of Boston's top solar companies as rated by the Boston, MA community. Want to see who's on top?

#### Solar Power Northeast in Boston, MA - February 5-6, 2018 | Solar + ...

events.solar/northeast/ v

Thank you for a great Solar Power Northeast 2018! Over 80 exhibitors and 1,500 attendees flooded Boston this February. This year's event featured 5 tracks of education - including the addition of O&M and more Energy Storage events - and multiple networking events. Receive Future Event Updates. Thank

#### 3 Rows SiteLinks

#### Brower Mechanical: Heat, AC & Solar | Sacramento Folsom

https://www.browermechanical.com/ \*

Brower Mechanical is Sacramento's leading heat, air conditioning, solar and home performace company. We offer repair, servicing, installs and replacement.

#### Contact

Contact Brower Mechanical. Making your home or building ...

Team. Brower has senarate departments that deal with ...

#### About

About, Brower Mechanical serves

Sacramento, Elk Grove, Galt ...

More results from browermechanical.com »

#### HVAC

HVAC. Brower Mechanical serves Sacramento, Elk Grove, Galt ...

#### Visit Our Showroom

Every aspect of what we do is on display in our Rocklin ...

#### Insulation

Home insulation improvements are a great place to start gaining ...

#### Brower Mechanical - 35 Photos & 45 Reviews - Solar Installation ...

https://www.yelp.com > Home Services > Solar Installation \*

\*\* \* \* Rating: 4 - 45 reviews

45 reviews of Brower Mechanical "We have a 75-year old house with no insulation in the walls and an attic with shake roof debris and a mix of assorted types of insulation that was not doing a good job with the long and hot summer we had. Brower...

#### Brower Mechanical - Home | Facebook

https://www.facebook.com > ... > Heating, Ventilating & Air Conditioning Service ▼

\*\* \* \* Rating: 3.3 - 10 votes

Brower Mechanical, Rocklin, CA, 369 likes, Open 24 hours emergency service.

#### BBB Business Profile | Brower Mechanical, Inc. - Better Business Bureau

https://www.bbb.org/sacramento/.../brower-mechanical-inc-in-rocklin-ca-27001377 v BBB Accredited since 1995. This business provides Heating & Air Conditioning in Rocklin, CA, View rating, customer reviews, contact information and more.

#### Brower Mechanical Inc Reviews - Rocklin, CA | Angie's List

https://www.angieslist.com > ... > Rocklin > Rocklin Heating & Cooling Contractors \* Jan 22, 2018 - See reviews for Brower Mechanical Inc in Rocklin, CA at 4060 Alvis Ct from Angie's List members or join today to leave your own review.

#### Brower Mechanical Reviews | Glassdoor

https://www.glassdoor.com/Reviews/Brower-Mechanical-Reviews-E664494.htm \*

1 Brower Mechanical reviews. A free inside look at company reviews and salaries posted anonymously

#### Brower Mechanical, Inc. Careers and Employment | Indeed.com

https://www.indeed.com/cmp/Brower-Mechanical,-Inc. ▼

Research and review Brower Mechanical, Inc. jobs. Learn more about a career with Brower Mechanical, Inc. including all recent jobs, hiring trends, salaries, work environment and more.



2/28/18

25

# What Drives SiteLinks

- A Clear Company Brand Name Without Duplicates/ Competitors/Generic Terms
- Strong Internal Linking to Key Pages
- Traffic Volume to Key Pages

About Us

Contact Us

Services

Blog

Jobs

• Engagement on Key Pages

Time on page

**Bounce Rate** 



# Tactic #2: Buy Google Adwords for Brand

#### Evergreen Home Performance | Maine's Energy Efficiency Pros

Ad www.evergreenyourhome.com/ ▼ (207) 835-3607
Improve Home Comfort & Cut Energy Bills 25-50%. Schedule A Free Consultation!
25% - 50% Fuel Savings · Local Maine Business · Call For Free Evaluation · Efficiency Thought Leader
Deal: \$500 off Jobs \$5k or More

#### Basement Encapsulation

Improve Indoor Air Quality By Encapsulating Your Damp Basement.

#### Home Energy Audits

Detailed Evaluation Pinpoints Home Efficiency Issues. Schedule Today!

#### Evergreen Home Performance | Energy Audits & Insulation | Maine

https://www.evergreenyourhome.com/ \*

Evergreen Home Performance offers energy efficiency audits, insulation, and replacement windows, plus financing through Efficiency Maine.

#### Our Team

Evergreen Home Performance helps homeowners reduce their ...

#### Contact

Evergreen Home Performance, Contact Us Maine map, ME ...

#### Home Energy Audit

A home energy audit from Evergreen Home Performance ...

More results from evergreenyourhome.com »

#### Residential Projects

Evergreen Home Performance, Residential Projects, ME. 19th ...

#### Careers

Careers. Evergreen Home Performance, Careers, ME ...

#### **Energy Efficiency**

When you're ready to improve your home, schedule a full energy ...



# Tactic #3: Focus on Priority Review Sites

# Yours Will Be Different

by Business Model by Geography



# HOME PERFORMANCE

#### **Building Doctors**

buildingdoctors.com/ ▼

Building Doctors provide comprehensive home energy audits and energy efficiency upgrades such as: insulation, air sealing, heating & air conditioning and ...

#### Meet the Building Doctors Team | Los Angeles, CA

buildingdoctors.com/meet-the-team ▼

Dan is also certified though California Home Energy Efficiency Rating Services (CHEERS) ID #CCN82918240 as an existing home rater and specializes in Energy Efficient Mortgages (EEM's). ... Scott took a job with a local residential energy upgrade contractor, where he trained in-house ...

#### About Building Doctors | Los Angeles, CA

buildingdoctors.com/about-us ▼

Building Doctors is a full service home and commercial energy efficiency services provider serving the greater Los Angeles County area.

## Contact Us | Home Energy Audits and Energy ... - Building Doctors buildingdoctors.com/contact \*

877-411-BLDG (2534) info@buildingdoctors.com · About ... Los Angeles Main Office: 5042 Wilshire Blvd. #268. Los Angeles, CA 90036 (323) 646-BLDG (2534) ...

## Yelp

#### Building Doctors - 11 Photos & 13 Reviews - Heating & Air ... - Yelp

www.yelp.com > Home Services > Heating & Air Conditioning/HVAC ▼ Yelp ▼

\*\*\* Rating: 5 - 13 reviews

(323) 646-2534 ... Photo of Building Doctors - Los Angeles, CA, United States. Blower Door Test.

Dan T. Blower Door Test by Dan T. Photo of Building Doctors - Los Angeles, CA, ...



#### Building Doctors | Facebook

www.facebook.com > Places > Los Angeles, California > Contractor ▼

★★★★★ Rating: 5 - 9 votes

5042 Wilshire Blvd # 268. Los Angeles, CA 90036.

## Angie's

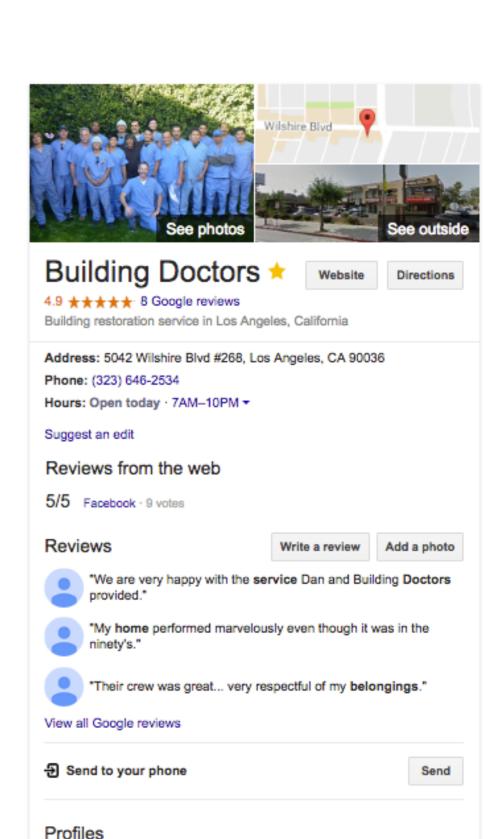
#### Building Doctors | Los Angeles, CA 90036 | Angie's List

www.angieslist.com > Local Reviews > CA > Los-angeles ▼ Angie's List ▼
Jan 29, 2016 - Reviews you can trust on Building Doctors from Angie's List members | 5042 Wilshire Blvd. # 268 Los Angeles, CA.



#### Building Doctors, Inc. Business Review in Los Angeles, CA - Serving ...

www.bbb.org/losangelessiliconvalley/.../building-doctors-in-los... ▼ Better Business Bureau ▼ BBB's Business Review for Building Doctors, Inc., Business Reviews and Ratings for Building Doctors, Inc. in Los Angeles, CA.



# **INSULATION**

#### Green Attic Insulation, Inc :: Insulation Experts Servicing Chicago and ...

www.greeninsulationexperts.com/ \*

Green Attic Insulation is one of the top insulation experts in the business, offering the best prices with quality service in the Chicagoland area.

#### Green Attic Insulation - 11 Photos & 11 Reviews - Insulation ... - Yelp

Yelp

www.yelp.com > Home Services > Insulation Installation ▼ Yelp ▼

\*\*\* Rating: 4.5 - 11 reviews

(973) 219-0073 ... 11 reviews of Green Attic Insulation "This company was very easy to deal with. They were on time, very polite and cleaned up behind them. I would recommend ...

## FB

#### Green Attic Insulation | Facebook

www.facebook.com > Places > Chicago, Illinois > Contractor ▼
1900 N Austin Ave. Chicago, IL 60639 ... Green Attic Insulation added a new photo. March 16 · ...
Green Attic Insulation updated their profile picture. March 16 · ...

#### blow-in cellulose green attic insulation experts contractors - YouTube



https://www.youtube.com/watch?v=7HgCLFs4U54 ▼
Nov 11, 2010 - Uploaded by Green Attic
CELLULOSE INSULATION "THE BIG BURN" Besides saving you money,
Cellulose insulation also provides ...

#### Attic-Insulation Upgrade | GreenBuildingAdvisor.com

www.greenbuildingadvisor.com/articles/dept/green-building.../attic-insulation-upgrad... ▼
Feb 9, 2015 - green-building-blogheader image ... I estimate the payback for air-sealing and upgrading attic insulation to be realized in three years. On these ...

## Groupon

#### Attic Inspection and Insulation - Green Attic Insulation Inc. | Groupon

https://www.groupon.com/deals/green-attic-insulation-inc Groupon = for Attic Inspection and Installation of Eco-Friendly Insulation from Green Attic Insulation Inc. (Up to \$396 Value)

#### New Insulation Options | This Old House

https://www.thisoldhouse.com/ideas/new-insulation-options This Old House By Joe Carter of This Old House magazine. Insulation. Photo by Mark Weiss ... So while there's no set ranking system for what makes an insulation green, the good news is, wherever you want to touch down on the .... Adding Attic Insulation.

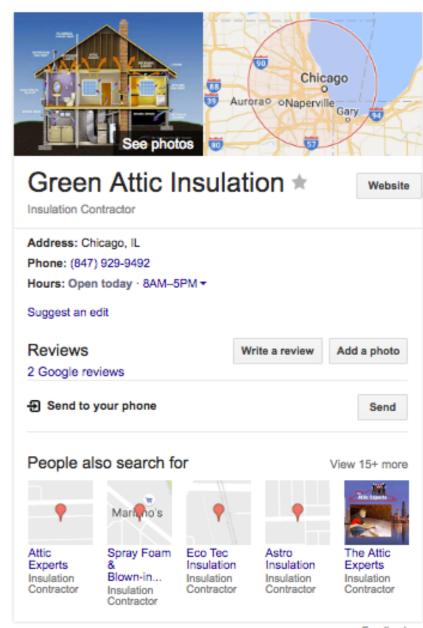
## **Manta**

#### Green Attic Insulation Inc. Chicago IL, 60639 - Manta.com

www.manta.com > ... > Insulators and Insulation Materials, Electrical ▼
Get information, directions, products, services, phone numbers, and reviews on Green Attic Insulation Inc. in Chicago, IL. Discover more Noncurrent-Carrying ...

#### Green Attic Insulation: How to Insure A Cozy & Energy Efficient Home ...

blog.wegowise.com/2012-09-20-green-attic-insulation-how-to-insure-a-cozy-and-ene... \*
Sep 20, 2012 - Understanding and improving aged or inadequate attic insulation is an important step to insure a comfortable and energy efficient home.



Feedback

# **HVAC**

#### Minnick's | HVAC, Heating, Air Conditioning, Insulation

www.minnicks.com/ \*

Located in Laurel, MD - Minnick's has helped homeowners solve their HVAC, heating, air conditioning, insulation problems for over 60 years.

About Us · Insulation · Financing · FAQ's

#### Contact Us - Minnick's

www.minnicks.com/contact-us/ \*

At Minnick's we are available when you need us - Same Day Service - Call ...

#### About Us - Minnick's

www.minnicks.com/about-us/ \*

About Us - at Minnick's we believe in educating all of our employees so they ...

## Yelp

#### Minnick's - 21 Reviews - Heating & Air Conditioning/HVAC ... - Laurel

www.yelp.com > Home Services > Heating & Air Conditioning/HVAC ▼ Yelp ▼

\*\*\* Rating: 3.5 - 21 reviews

(301) 953-2820 · 5200 Minnick Rd Laurel, MD 20707.

### **BBB**

#### Minnick's, Inc. Review - Air conditioning & Heating Contractors ...

www.bbb.org/...dc.../minnick-s-inc-in-laurel-md-13020/ ▼ Better Business Bureau ▼ BBB's Business Review For Minnick's, Inc. that includes background information, consumer experience, BBB Accreditation status, BBB Rating, customer reviews, ...

## Angie's

#### MINNICKS | Laurel, MD 20707 | Angie's List

www.angieslist.com > Local Reviews > MD > Laurel ▼ Angie's List ▼

May 8, 2015 - Reviews you can trust on MINNICKS from Angie's List members | 5200 MINNICK RD Laurel, MD.

## FB

#### Minnick's | Facebook

www.facebook.com > ... > Laurel, Maryland > Heating, Ventilating & Air Conditioning ▼

★★★★ Rating: 4.6 - 44 votes

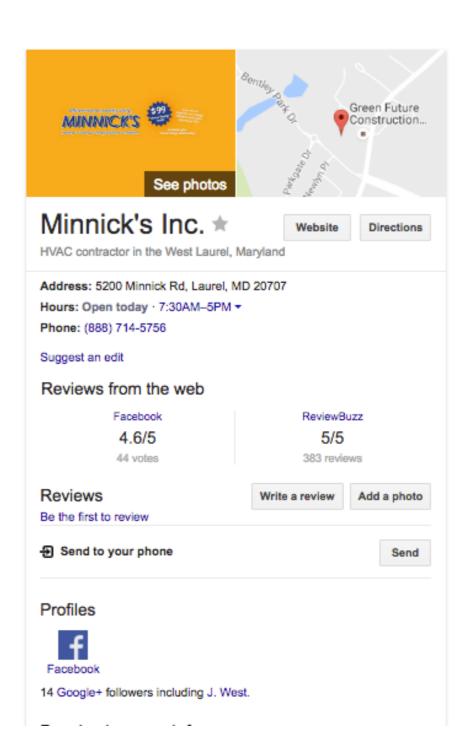
5200 Minnick Rd. Laurel, MD 20707.

## **ReviewBuzz**

#### Minnick's, Inc. reviews - Laurel, MD 20707. 1 through 50, We provide ...

www.reviewbuzz.com/MinnicksInc/ ▼ ★★★★ Rating: 5 - 383 reviews

383 reviews of Minnick's, Inc. Very professional and helpful!



# **SOLAR**

#### Boston Solar | Solar Panel Installation for Homes & Businesses in MA

www.bostonsolar.us/ \*

Boston Solar is the #1 solar panel installer for homes and businesses in Massachusetts. - Boston Solar.

#### About Boston Solar

Learn how Boston Solar provides a premium customer experience ...

More results from bostonsolar.us »

#### Residential Solar

Boston Solar can install solar panels for your Massachusetts ...

## FB

#### Boston Solar - Home | Facebook

https://www.facebook.com > Places > Woburn, Massachusetts ▼

\*\*\* Rating: 4.8 - 49 votes

Boston Solar, Woburn, Massachusetts. 902 likes. Boston Solar is the #1 residential solar company based in Massachusetts, with over 3300 installations in...

#### Boston Solar - 16 Photos & 18 Reviews - Solar Installation - 55 6th Rd ...

https://www.yelp.com > Home Services > Solar Installation ▼

\*\*\* Rating: 4 - 18 reviews

18 reviews of Boston Solar 'After being told by two companies that our roof provides insufficient southern exposure for a solar installation by checking Google Maps, I had given up on rooftop solar. However, Boston Solar's approach was different....

## **Solar Reviews**

Yelp

#### Boston Solar Reviews | Boston Solar Cost | Boston solar panels ...

https://www.solarreviews.com/installers/boston-solar-reviews/ \*

Boston Solar reviews and complaints, reviews of the brands of solar panels they sell, their locations and the cost of installations reported to us for 2017. Get the best deal.

## **Guild Quality**

#### Boston Solar of Woburn, MA | Reviews from GuildQuality Customer ...

https://www.guildquality.com/BostonSolar \*

\*\*\* Rating: 4.9 - 239 votes

Boston Solar is the #1 residential solar company based in Massachusetts, with over 3000 installations in only 5 years. We are proud to power Massachusetts, a s.

### **BBB**

#### BBB Business Profile | Boston Solar - Better Business Bureau

https://www.bbb.org/boston/business.../solar.../boston-solar-in-woburn-ma-143446 ▼
★★★★★ Rating: 5 - 3 reviews

SOLAR ENERGY EQUIPMENT & SYSTEMS SUPPLIES & PARTS in Woburn, MA. See business rating, customer reviews, contact information and more.

## Glassdoor

#### The Boston Solar Company Reviews | Glassdoor

https://www.glassdoor.com/.../The-Boston-Solar-Company-Reviews-E977510.htm ▼
★★★★ Rating: 4.3 - 8 reviews

8 The Boston Solar Company reviews. A free inside look at company reviews and salaries posted anonymously by employees.

## **EnergySage**

#### 2018 Best Solar Companies in Boston, Massachusetts | EnergySage

https://www.energysage.com > Massachusetts > Boston ▼

Here is the definitive list of Boston's top solar companies as rated by the Boston, MA community. Want to see who's on top?



#### Boston Solar \*

Website

Directions

4.9 ★★★★★ 192 Google reviews

Solar energy company in Woburn, Massachusetts

Address: 55 6th Rd Suite #1, Woburn, MA 01801

Hours: Open · Closes 5:30PM ▼ Phone: (617) 858-1645

Suggest an edit

#### Know this place? Answer quick questions

Questions & answers
Be the first to ask a question

Ask a question

#### Reviews from the web

Facebook 4.8/5 GuildQuality 4.9/5

49 votes

239 votes

Send to your phone

Send

#### Reviews

wille a re

Add a photo

"The electricians did an excellent job of wiring the panels in our basement."

Sma

"Small hiccup during installation but they handled it quickly and professionally."

Their pricing was very competitive and their service was great."

View all Google reviews

#### People also search for

View 15+ more







# Tactic #4: Who's On the Page 2 Contenders?

#### Building Doctors - Remodeling Contractors - Los Angeles, CA ... - Kudzu

https://www.kudzu.com > ... > Insulation & Acoustics ▼

\*\*\*\* Rating: 5 - 1 review

#### **Building Doctors at Efficiency First**

https://www.efficiencyfirst.org/member/210/ \*

Building Doctors. We diagnose and cure buildings' comfort, health, and energy efficiency issues.

"Healthy home...happy you!" Details ... Our "Check Up" is more than the average energy audit by combining building science and modern detection devices to evaluate the energy efficiency of your ...

Los Angeles, CA 90036 ...

#### Building Doctors - Los Angeles, CA - Energy Engineers in Los ... - Manta

https://www.manta.com > ... > Engineering Services > Energy Management Engineers

Get information, directions, products, services, phone numbers, and reviews on Building Doctors in Los

Angeles, CA. Discover more Engineering Services companies in Los Angeles on Manta.com.

#### BBB Business Profile | Building Doctors, Inc. - Better Business Bureau

https://www.bbb.org/losangelessiliconvalley/.../building-doctors-in-los-angeles-ca-414... ▼ BBB's Business Profile for Building Doctors, Inc., Business Reviews and Ratings for Building Doctors, Inc. in Los Angeles, CA.

#### The Building Doctors in Los Angeles, CA - YellowBot

www.yellowbot.com/the-building-doctors-los-angeles-ca.html ▼
The Building Doctors at 5042 Wilshire Blvd. Suite 268, Los Angeles, CA 90036.

#### Temperature Swings in Los Angeles - Building Performance Institute

www.bpihomeowner.org/case-study/temperature-swings-los-angeles ▼ Bullding Doctors. ,. Greg Stevens was experiencing many issues with his 1700 sq ft home in Los Angeles, CA. The Spanish-style bullding was built in 1932 and was extremely drafty. He was unhappy with the extreme swings in temperature and keeping the home cool or warm was a constant battle. The dust in the house ...

#### Building Doctors - Office - Foursquare

https://foursquare.com/v/building-doctors-los-angeles-ca/4f9b88214fc637ebf7f27aa3 
Related Searches. building doctors los angeles; ; building doctors los angeles photos; ; building doctors los angeles location; ; building doctors los angeles address; ; building doctors los angeles; ; building doctors los angeles; . About · Blog · Businesses · Cities · Developers · Help · Careers · Cookies (Updated) ...

#### Building Doctors Los Angeles 2 - 24 Reviews. Based in Los Angeles, CA

sunmetrix.com → Solar Installers → Reviews ▼

★★★★ Rating: 5 - 16 reviews

Compare consumer reviews of **Building Doctors Los Angeles** 2. Ask for a free quote when you find a solar company that best matches your needs.

#### Building Doctors | LinkedIn

https://www.linkedin.com/company/building-doctors

Learn about working at Building Doctors. Join LinkedIn today for free. See who you know at Building Doctors, leverage your professional network, and get hired.

#### Los Angeles, CA - Building Doctors - Energy Circle

buildingdoctors.energycircle.com/in-the-news

Press mention and new articles about the Building Doctors in Los Angeles, CA.



2/28/18

# Tactic #5: New Listings That Can Move Quickly\*

## Advertise Job Openings

Indeed, Glassdoor

## More Activity & Engagement on Your Social Platforms

Facebook First

LinkedIn Second

YouTube Third

## • Use a Review Management System

such as ReviewBuzz or Guild Quality

## Join Efficiency First

Full Disclosure: I am Board Member



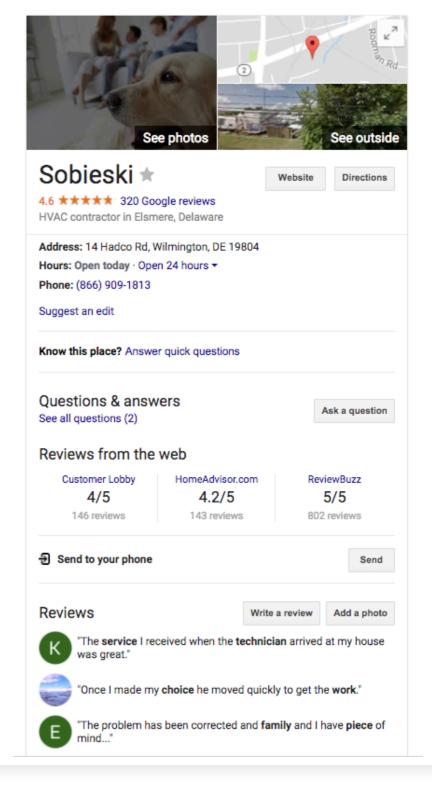
# STEP 2 GOOGLE KNOWLEDGE PANEL

(All\* Information from Google My Business)

# What Story Does This Box Tell?

Google Knowledge Panel

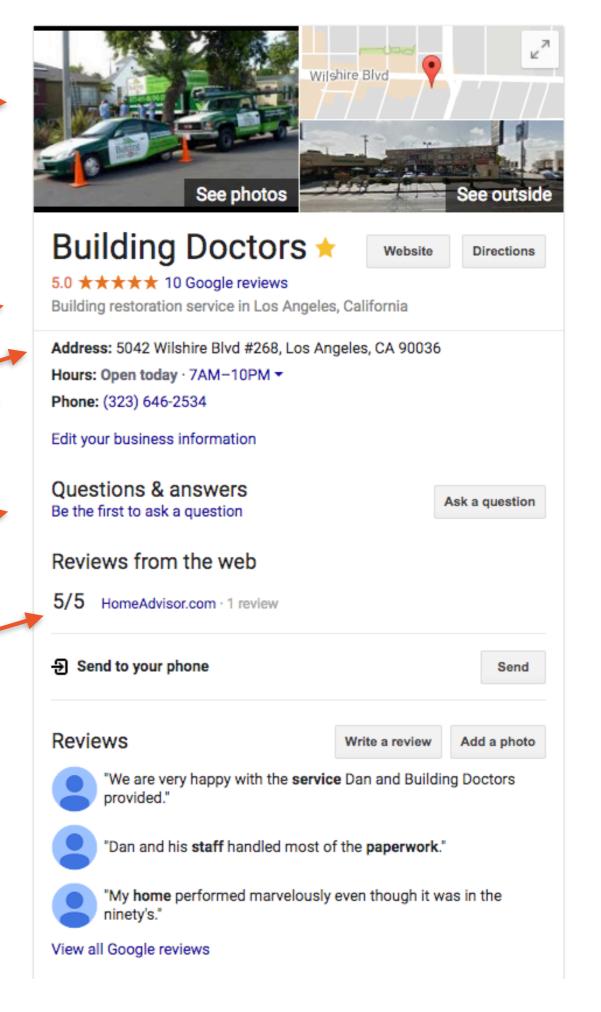
(all\* info from GMB)





## 1. Photos

- 2. Reviews
- 3. Primary Category
- 4. Accurate Data
- 5. Hours
- 6. Q & A
- 6. Reviews from Web



## **Photos Best Practices**

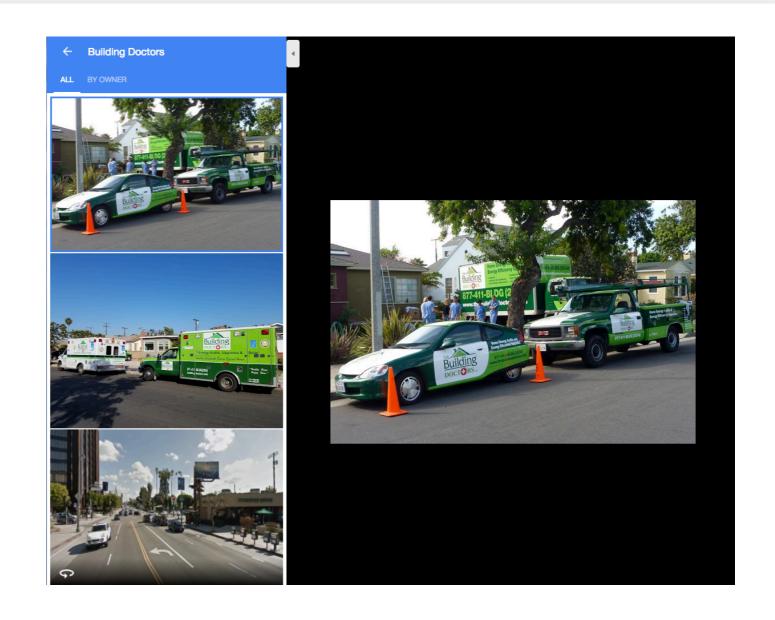
**Good Mix** 

**Best One First** 

Freshness!

**Use Your Logo** 

**People Shots** 





# Most Important Reviews on the Web?

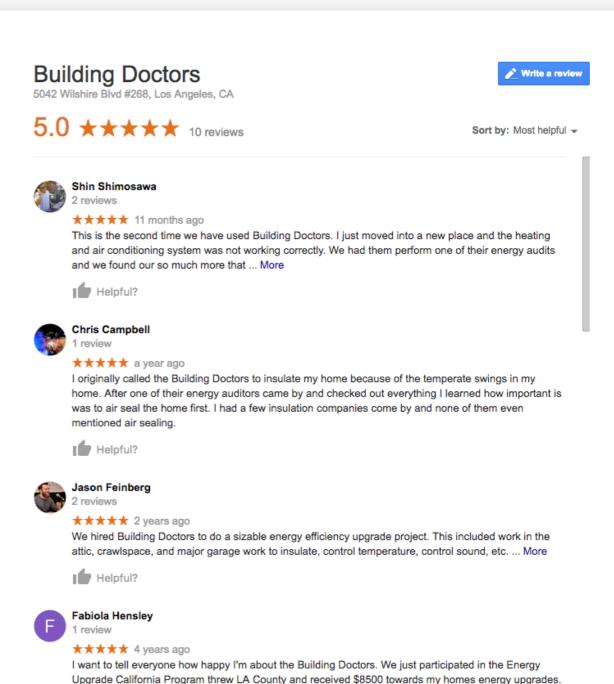
Can't Hide from Stars

1 Review = Stars

10 Reviews = Ranking Factor

**Review Snippets in KP** 

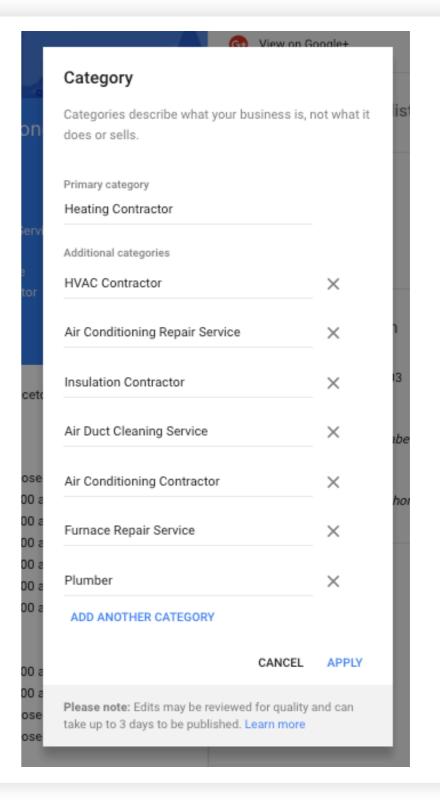
**Beware Velocity** 





# Categories—Primary Signal to Google

Primary Category is Visible
Change Primary Seasonally
Limited to 10
Add All That Apply
Keep an Eye on New
Categories





# **GMB Category List**

#### New Categories as of 2/17

General Contractor
Solar Energy Company
Solar Energy Contractor
Solar Hot Water System Supplier
Air Conditioning System Supplier
Air Conditioning Store
Furnace Store
Heating Equipment Supplier
Log Home Builder
Roofing Contractor
Window Supplier

#### New Categories as of 12/17

Door Supplier
Dry Wall Contractor
Dry Wall Supply Store
Furnace Parts Supplier
Heating Oil Supplier
Mechanical Contractor
Radiator Repair Service
Stucco Contractor
Sunroom Contractor
Wood Floor Installation Service



# Data Accuracy—Your Online Fingerprint

Name

+

**A**ddress

+

Phone Number



Address: 5042 Wilshire Blvd #268, Los Angeles, CA

90036

Hours: Open today · 7AM-10PM ▼

Phone: (323) 646-2534



# Hours of Operation

**Beware "Closed Now"** 

If 24 Hour Service, Set for Open 24 Hours

Consider Longer Than Just Open Office

Use Special Hours When Necessary

Address: Woodinville, WA

Hours: Closed now ▼

Phone: (206) 948-0087

Edit your business information

Sunday Closed

Monday 8:00 am-7

 Monday
 8:00 am-7:00 pm

 Tuesday
 8:00 am-7:00 pm

 Wednesday
 8:00 am-7:00 pm

 Thursday
 8:00 am-7:00 pm

 Friday
 8:00 am-7:00 pm

Saturday 8:00 am-4:00 pm

11/10/17 8:00 am-7:00 pm 11/11/17 8:00 am-4:00 pm

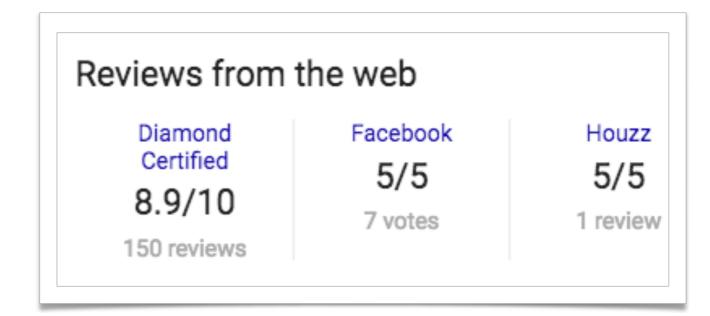
> 11/23/17 Closed 11/24/17 Closed



## Reviews from the Web

Monitor What is Appearing
Prioritize Those Review Sites
Keep an Eye on Changing
Mix

Facebook is Most Universal Across Business Types



# Knowledge Graph Priorities by Sector

## **HVAC**

Facebook

Home Advisor

Yellow Pages

## **Home Performance**

Facebook

Home Advisor

## Insulation

Home Advisor

Facebook

Yellow Pages

## Solar

Facebook

EnergySage

Solar Reviews

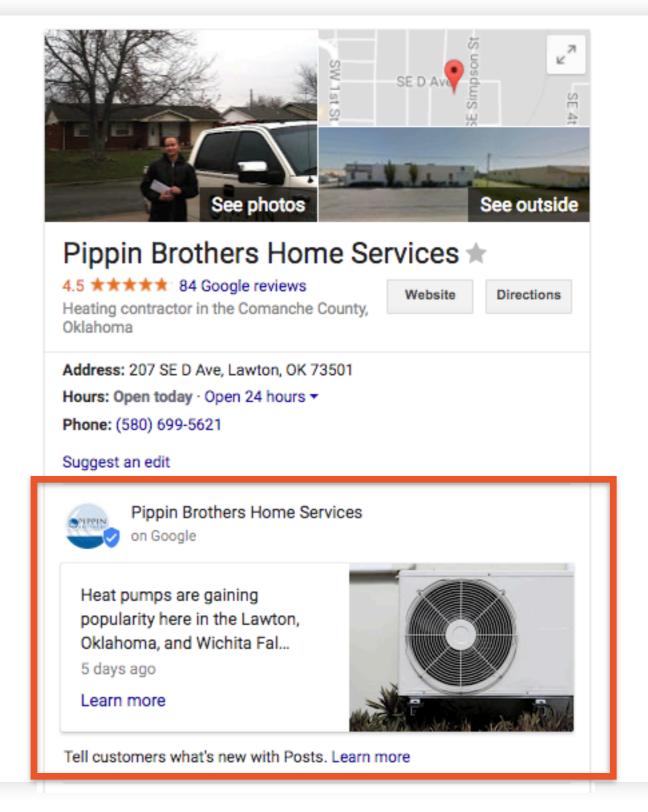
Home Advisor



# Google Posts

Exposure for Blog Posts, Specials, Awards, News, Offers

Some Evidence of Ranking Boost for Overall Website Expire in 7 Days





All

Images

s New

Maps

Videos

More

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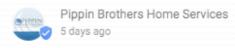
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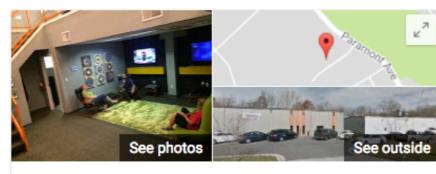
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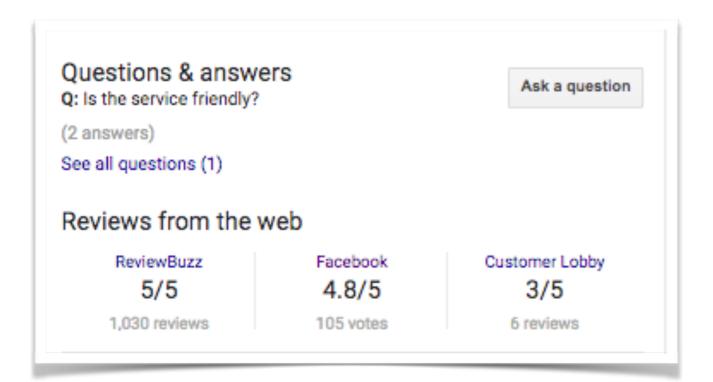
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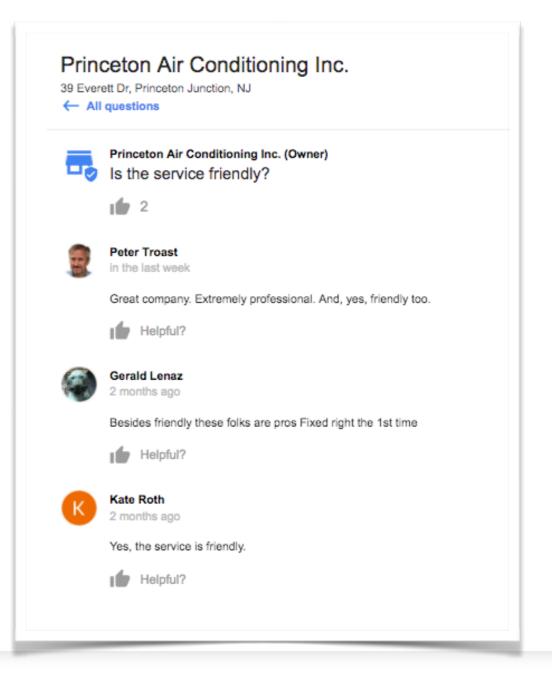
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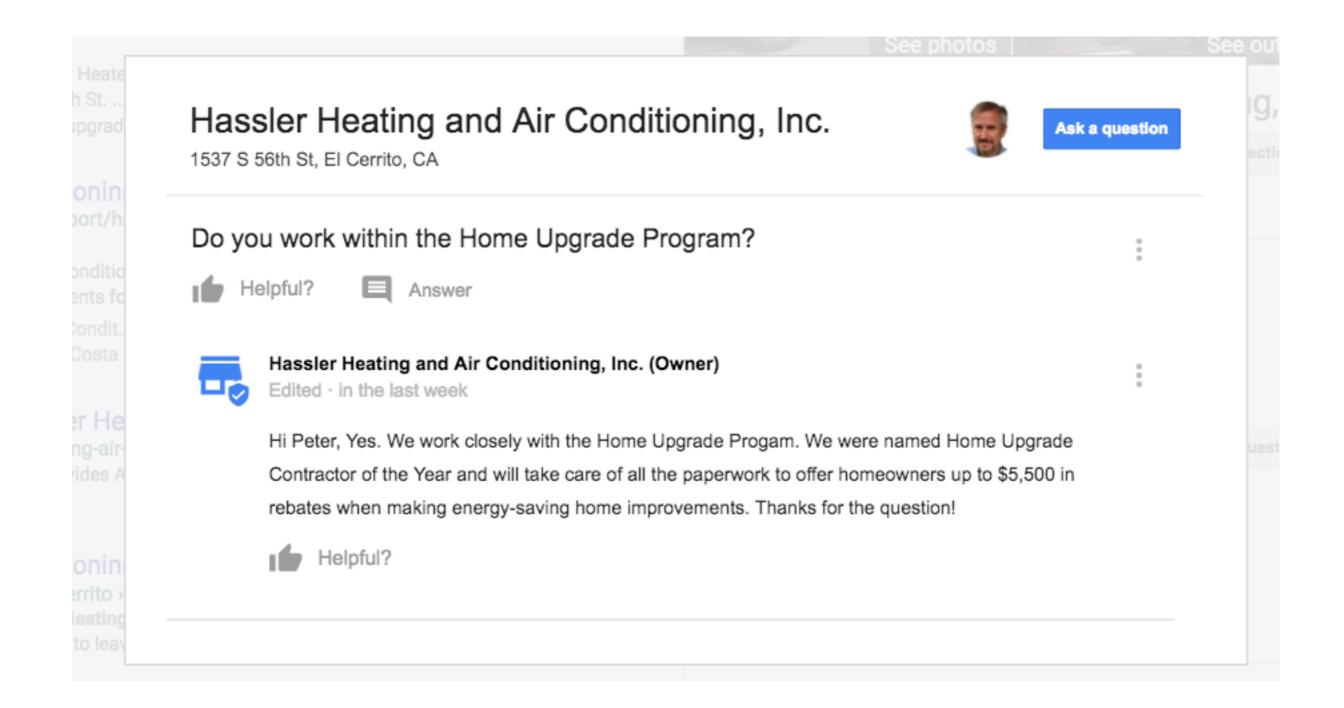
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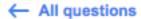






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